

THE GPS CLUB EXISTS
TO PROMOTE AND
FOSTER EXCELLENCE
AND ENJOYMENT IN
THE "RUNNING GAME"
OF RUGBY FOOTBALL

and, in so doing, assist the
progress of members along
the broader pathway of life. In
pursuit of the mission, we will
actively promote the following
values: developing the whole
person, respecting the
individual, upholding the
standards of a responsible
community organisation and
catering for the needs of
players at all levels.

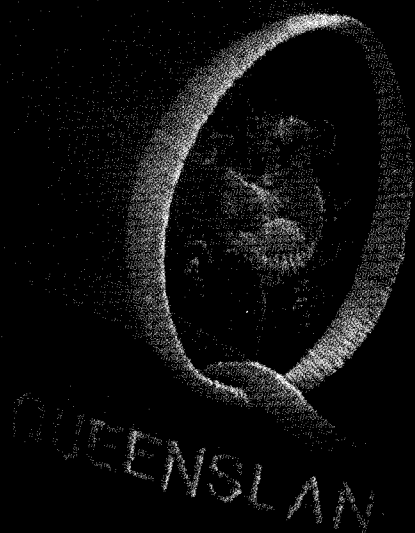
GPS Mission Statement:

1996

64TH ANNUAL REPORT

AND AUDITED FINANCIAL STATEMENTS





A new power in union.



You can count on a Queenslander.

The union of great Queensland forces... a formidable combination.

Bank of Queensland is proud to be major sponsors of Bank of Queensland Reds and a supporting sponsor of the GPS Rugby Club. For powerful financial solutions and a strong commitment to customer service, call Bank of Queensland on 3212 3333.

1.

HONOUR BOARD**CLUB PRESIDENTS**

Sir Kenneth Fraser

A. Faik

C. McCarthy

W. Scott

R.A. Nicol

H. Edwards

W. Boyd

A. Flynn

D. Lacy-Jones

W. Bligh

R.S. Roberts

L.G. Jones

A.R. Taylor

R.J. Thomson

AUSTRALIAN REPRESENTATIVES

L.S. Lewis

J.B.T. Donnelly

W.P.J. Ide

W.J. McLean

J. McLean

E.G. Broad

K.C. Winning

A. Ware

D.I. MacMillan

D. Thomson

C.J. Primmer

G.G. Jones

B.A. Wright

A.F. Boyd

O. Edwards

P.D. Pennin

D.A. Taylor

D.S. Rathie

C.M. Carberry

D.W. Hillhouse

G. Shambrook

D. Codey

A. Herbert

R. Constable

D. Herbert

B. Tune

QLD REPRESENTATIVES**1930 - 1949**

J.O. East

F.M. Nicholson

R. Gregory

J. Williams

J.B. Donley

L.S. Lewis

L.J. East

C.H. Smith

J. Callaghan

M.D. Cullen

M. Muller

P.L. Dixon

R.H. Bentley

C.R. Hockings

W.J. Ide

W.N. Douglas

G. Denman

W.W. McLean

R. Fay

A. Ware

A.K. Winning

E.G. Broad

J. McLean

J. Kirk

R. Proctor

J. Irwin

P. Thompson

I. McMillan

1950 - 1960

I. Nichol

R. Colbert

P. Robinson

G.G. Jones

J. Raff

G. Marles

B. Menkens

B.R. Mills

R. Freudenberg

J. Greene

G.W. Horsley

F. Thompson

G. Newton

J.R. Harris

J. Parsins

K. Brasch

R.M. Shaw

J. Gilbert

R. Swann

A. Boyd

B. Wright

B.W. Boyd

D. Rylance

T. Carew

1961-69

J. Carson

O. Edwards

D.B. Clark

P. Pennin

B. Egan

J. Duff

W. Gunn

G. Golding

D. Whittle

D. Latter

D. Taylor

W. Reilly

B.J. Munro

E.A. Kann

L.M. Nutt

J.A. Dalgleish

A. White

1970-93

L.J. Graham

D. Rathie

P. McBaron

D. Withers

M. Jack

C.K. Smith

I.D. Clark

G. Shambrook

P. Bissett

D. Hillhouse

G. Brand

J. Johanssen

D. Regeling

R. Hayes

A. Austin

C. Carberry

M. Arnold

T. Coker

M. Phillips

A. Dick

D. Codey

A. Herbert

D. Phillips

D. Reidy

1948-50

1949-50

1950

1950/51

1950/55

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1975-78

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1982

1983-84

1983-85

1984

1984-86

1986-93

1986-87

1987

I. Siganiyavi

D. Herbert

J. Reilly

M. Ware

R. Constable

B. Tune

C. Knapp

M. Cockbain

B. Cockbain

M. Flanagan

A. Coombe

CLUB CAPTAINS

J. Duff

G.G. Whittle

D.J.A. Clark

E. Kann

L.J. Graham

R.J. Thomson

G. Shambrook

D. Burrows

R. Nerichow

B. Barnhill

M. Oberhardt

R.J. Thomson

M. Phillips

K. Bolton

D. Phillips

M. Frisby

L. Diclemente

A. Herbert

G. Harris

J. Reilly

500 CLUB GAMES

R.J. Thomson

200 CLUB GAMES

I.R. Colquhoun

D.J. Park

R. Mortimer

T. Jesser

D.B. Clark

D. Stevenson

J. Garde

L.G. Jones

R.S. Roberts

L.J. Graham

M. Arnold

K. Bolton

E.A. Kann

R. Nerichow

200 FIRST GRADE GAMES

D.B. Clark

E.A. Kann

R.J. Thomson

I.D. Clark

R. Nerichow

100 FIRST GRADE GAMES

T. Carew

O.F. Edwards

J.A. Dalgleish

D. Latter

P. McBaron

A. Austin

K. Bolton

D. Phillips

M. Arnold

L. Tuqiri

J. Taylor

M. Jensen

A. Herbert

J. Reilly

1989-90

1993-96

1994-95

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1994-96

1995-96

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1995-96

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1990-92

1993-94

1995-96

(683)

THE PRESIDENT'S REPORT

It is once again my particular pleasure to submit for your consideration the 1996 Premiership Year Annual Report of the GPS Old Boys' Rugby Union Club.

Before any formal acknowledgements, congratulations must as a pleasure not a duty be extended to the A-Grade team, their Coach, Tony D'Arcy, his assistant, Lance Hayward and all who made the wonderful premiership victory possible. Well done!

The mountain has been climbed and the view which will last the participants not to mention the supporters all their lives is magnificent and well worth the effort and sacrifice.

Doubtless, Tony will mention the players individually in his report, but special thanks should go to the supporters in particular: Bill James, David Clark, Ralph Forward-Johnson, Blair Barnhill, Ken "the ferret" Aaron, Tony Mee and his mates, all for their moral and financial support leading up to and after the premiership.

ACKNOWLEDGEMENTS

Having congratulated A-Grade, we must realise A-Grade is the first team amongst equals. We have five other men's senior teams, one ladies team and four colts teams. Only Colts 3 & 4 and 5th grade made the Semis. Colts 3 and 5ths fell at the first hurdle. Colts 4 ably coached by Trevor Betts and Chris Wake made their Grand Final only to be beaten by a penalty kick on the bell. A disappointing end to a magnificent season.

However, despite the premiership, we came second last in the Club Championship. It is clear as the season progressed, administration became somewhat fixated with winning the A-Grade. Energies were directed at that cause without similar energy as a whole being directed to all levels of the Club. Whilst in the light of the past several years this may be understandable, it cannot continue; a Club without depth will not be successful.

The measure of a Club's ongoing strength lies in its player numbers and the quality of those players. If we are to continue as Brisbane's leading Club, in all respects, we cannot afford to concentrate on one division but must "promote and foster excellence and enjoyment in ... Rugby football ... at all levels".

TONY D'ARCY, COACH & GEN. MGR.

Tony D'Arcy came to GPS and GPS to Tony D'Arcy five years ago. Some rough edges needed hewing and preconceptions changed on both sides to achieve success.

We have both changed immeasurably since 1991. GPS were gone to seed in fallow ground. "Dr D'Arcy", Psychologist, farmer, new boy, came along, tended the old, planted the new, worked the fertile soil and got the best crop of players the Club has had in 20 years and had them in turn by fitness, guile and self belief winning and winning well by playing running rugby. Not only was he the main person responsible for on-field success but also off the field.

Tony started as Development Officer, grew into General Manager and made the position both a rugby and commercial reality. He built it from a part-time job to a full-time position. So much so that your Committee now believes if we as a Club are to continue to be competitive in this new era of rugby, we must have a General Manager Rugby and a General Manager Commercial and Development - both full time paid positions. Even the indefatigable D'Arcy admitted in 1996 the position he had built was too much for one person.

Tony finished his contract with GPS on the 31st October 1996. He is moving on to remove feculence from yet another moribund club. Another hard task, another challenge, another mountain.

None of this would have been possible had Tony not had the help, support and love of his most excellent wife, friend and partner, Catherine.

Tony, Catherine and family, we thank you and wish you well!!!

ADMINISTRATION

Thanks to Allan "Alby" Taylor for his year as Treasurer and for injecting particular and peculiar - as in "his own" as opposed to "strange" - views and ideas on rugby and management. Alby has been immediate Past President for six (6) years and prior to that President for three (3) years. One of his peculiar ideas was that hard work brings results. He ably demonstrated this by organising and working on the bar and tidying up loose ends from practically every

3.

The President's Report continued.

function and the financial workings of a Club. Due to his knowledge, many of the loose ends were tidied up before in fact they occurred. The Treasurer who can husband funds is essential.

Paul Reid, without whom the Executive would have not functioned, will not be standing as Secretary in 1997. He will be sorely missed, a pleasure to work with, a nice person, extremely hard worker, a quiet achiever. A former President of the Juniors, we look forward to seeing more participation from our Junior Club in the Senior ranks over the years. Thanks Paul!

Rod Torkington continued to the 30th October 1996, his incredible workload as Senior Vice President whereupon he resigned, only chameleon-like to come back as General Manager, Commercial and Operations, GPS Rugby Club.

The Committee believes as has been previously said, the General Manager's position must be split into two (2).

The Commercial side will become a reality in 1997 and, finances permitting, a General Manager Rugby will be appointed in 1998.

The Brisbane City Council has approved on a trial basis the setting up of an office for our General Manager at Yoku Road which Rod will undoubtedly establish as an official nerve centre for the Club's commercial and rugby activities.

Mrs Margaret Taylor and Mrs Maureen Flanagan were paragons in their task of collecting player subscriptions. Thanks to the diligence of these tireless GPS supporters, payment of subs is now the norm rather than the exception. Your attention is drawn to the financial report where actual figures are shown indicating the success of the ladies' efforts, matched by few others within the club. Many may talk, but only a few back their words with actions.

Thanks to our Community Liaison Officer and Junior Vice President, Brogan "the mediator" Melit. Community liaison was looked upon as a rather daunting task. However, such has been a success of positive efforts at better relationships that at recent community meeting, there were no complaints and in fact some thanks for our good neighbour policy - including our restraint on the Grand Final Night!

The members of the Committee all deserve thanks for carrying out a myriad of tasks in the manner which reflects credit on them all.

Also our thanks to those who volunteered their services and worked this year in particular Dr Phil Manfield, Physio Geoff Clark, Scott Murphy, Ian Phillips and all other Managers and Coaches whose effort insured all who wished to have a game for GPS in 1996 were able to do so, in the knowledge that they had good Coaches, Managers and player backup.

SPONSORS

The General Manager's Report more particularly details sponsorship for 1996. Our thanks to all sponsors, particularly Maxims Chrysler Jeep, Metway, Fourex, Iluka, The Gap Tavern and Naturform for their ongoing support. Without sponsors, we would not survive. All sponsors, great and small, support your Club. To keep faith with the sponsors, it is up to all of us to support our sponsors' products. Please note carefully who our sponsors are and bear this in mind.

JUNIORS

This year, once again, Ashgrove GPS Juniors were the premier Junior Club in Brisbane. Bevan Whip and his team deserve the Senior Club's congratulations for their continuing success. This success would not be achieved without hard work and dedication.

In 1997, it is your Committee's intention in consultation with and the approval of the Junior Club to work more closely with the Juniors, particularly in the area of Coach and player support. We want to promote some joint coaching seminars at the commencement of the season so that the whole of both Clubs coaching panels will be working towards developing a style of running rugby which will put our Clubs in the forefront of Brisbane Rugby for many years.

We also wish to see Senior players taking a greater involvement with the Junior Club and more closely enabling the Junior players to identify with the Senior Club. Having said this, nothing will be done without the full backing of the Junior Club.

COLTS TOUR

A team of Colts led by Steve Meehan and Simon

The President's Report continued.

Mammino toured the United Kingdom and Ireland. They raised funds largely through their own efforts with a minimum of incursion into normal Club fundraising. A mighty effort for what was a fabulous tour. Remember what happens on tour stays on tour – less of course you feel confession is good for the soul and the President is always there.

NATIONAL COMPETITION

The proposals for a National Competition have been shelved for 1997. The QRU has recommended a Sub-Committee be formed by the ARU with participation of all major stakeholders. Such Committee is to investigate 1998 as being the appropriate year to start such a competition. Brisbane Clubs are reasonably sanguine about participating with a combination of three (3) teams drawn from Brisbane Senior Clubs. Sydney however wish to have control of any proposal. Bearing in mind the other code's problems, this obviously does not sit well with Brisbane. Queensland would clearly prefer the ARU to control such a competition so that some equity was possible. Brothers, to name one Club, made separate representations to New South Wales and it behoves us at the very least to let the ARU and Sydney know who the Brisbane Premiers are. For one Club to go it alone from Brisbane would undoubtedly destroy the current competition and weaken Queensland Rugby.

We cannot afford to be left out of any future consideration with regards to a National Competition, however, if we are to survive and prosper. This is a matter to which the incoming Committee must give immediate attention.

One matter Clubs should consider both in Sydney and Brisbane is contracting players directly to Clubs rather than to State bodies. Players are not contracted to ARU but rather to the individual provincial bodies. The contracts provide that the ARU may call upon the services of those players. Take this a step further and have players contracted to individual Clubs with safeguards in any contract which would release players for representative honours. In this way, as with say Soccer, a transfer fee could be built in to benefit the Club when players do transfer. Also, a development fee whereby a Club can claim on certain criteria that they have developed a player. If he is used for

representative honours, the Club is reimbursed to the extent it has developed the player. This is not in our view a plan to screw the QRU or ARU but simply to give the Clubs a fair go. Presently the Clubs get nothing but it is the Clubs who have by and large developed and have been home to the contracted players.

GROUND DEVELOPMENT

Last year's report dealt with the building of a Belvedere or viewing deck in the front of the existing Yoku Road Club House. Nothing could be done until such time as the Council granted a new Lease. It is pleasing to note your Executive signed this Lease in October and returned the approved document to the Council for completion. The Lease is for 20 years and we anticipate receiving a signed copy shortly.

Similar developments have occurred with Valleys District Cricket Club and this will mean the whole of the Ashgrove Sports Field will be leased in two Leases to GPS Rugby Club and Valleys District Cricket Club. We are now in a position to discuss more secure tenure for the Juniors.

We are also now able to consider what developments are appropriate for the ground.

The Council will not allow us to have a full Liquor License and will not allow to us enlarge the existing Club premises. The lighting could only be upgraded at great cost (and under council restrictions) and spectator amenities would always be limited. This is a very difficult conundrum with which your Committee must deal immediately particularly with a view to the future.

1997

1997 will see our ongoing involvement with Albany Creek where we will continue to develop a Junior Club on the two fully lit fields in that area. We continue to have excellent relations with the Pine Rivers Shire Council which assists sporting clubs. Pine Rivers is clearly part of our long term strategy.

1997 must see an improvement in the Club depth and quality of players. Whilst back to back premierships would be wonderful, premierships in other grades and a higher rating in the Club championship must be goals.

The President's Report continued.

Two new Clubs will be included in the Senior Club A Division draw next year: Gold Coast and Kenmore. This will mean there will be a 10 team Open Division competition whilst at the present time, the Second Division will be an eight team competition. It is possible additional teams may be added at this level. However whatever the case, the QRU has been strongly requested by all the Clubs to ensure as much as possible that each Club has its teams all playing on the same day for home games.

The A-Grade draw will start on the second or third week in March with a pre-season competition going for six weeks including the final. Then the main competition will be two rounds, 18 games in all, finishing with the finals in the first week of October. It has been recommended to the QRU by the Brisbane Club Management Committee that if the pre-season competition is to be successful then there should be some considerable monetary incentive for the participating, particularly winning, Clubs.

By having the pre-season competition, this will ensure that all Clubs receive 11 home games and some 12, thus protecting the financial base of the Clubs. With only a two round competition we would have received only nine home games, two fewer than last year, which would have conservatively cost our Club around \$8,000 in profits.

1997 promises to be every bit as exciting as 1996. The Club will continue to have a far-sighted and proactive Committee whilst the calibre of Coaches will be second to none.

Support is always needed and welcome and bearing in mind that this is your Club, we look forward to having your active participation in 1997.

Thank you for your support. The A-Grade have repaid you well. Stick with us, there is more to come yet.

My best wishes to you all and more success for 1997.

President
R.J. Thomson

OFFICE

Patron	Ron Park
President	Robin Thomson
Senior Vice-President	Rod Torkington
Junior Vice-President	Brogan Melit
Honorary Secretary	Paul Reid
Honorary Treasurer	Alan Taylor
Management Committee	The President, Senior Vice-President, Junior Vice-President, Secretary, Treasurer, W. Colwell, A. Antonio, C. Davies
General Manager	A.M.W. D'Arcy
Club Coaches	
1st Grade:	A.M.W. D'Arcy/L. Hayward
2nd Grade:	D. Scott/L. Tipper
3rd Grade:	A. Ott
4th Grade:	T. Wilson/T. Harrys
5th Grade:	S. Tune/R. Thomson
Women:	D. Hines
Colts I:	S. Meehan/T. Conroy
Colts II:	J. Steel/R. Oakhill
Colts III:	J. Anderson
Colts IV:	T. Betts
Club Selectors	G. Bickerstaff (chairman), A.M.W. A.M.W. D'Arcy and team coaches.
Club Captain	J. Reilly
Life Members	
C.J. Kaus, R.A. Nicol, K. Percy, M.R. Williams, G.C. Jones, G.R. Horsley, I.R. Colquhoun, A. Flynn, R.J. Park, R.S. Roberts, D.J.A. Clark, R.J. Thomson, B. Loel, N.A. Burrows, W. Bligh, G. Bickerstaff, R. Torkington	
Ground Life Members	
G. Walker, I.H. Fraser, R.A. Duus, D. Rylance, R.J. Thomson, A. Edwards, B. Loel, A.R. Roberts, R.W. Bligh, K.G. Aaron, R. Farquhar, L.G. Jones, I. Robertson, Dr K. Woodhead, B. Coombes, N.A. Burrows, D. O'Reilly, D. Stevenson, B.G.S. Schooley, R.A. Anderson, P.J. Short, R.S. Roberts, J. Madden, Judge B.M. McLoughlin, G.G. Shambrook, D. Withers, D.J. Boucher, G. Rylance, R.A. Bernays, Dr C.J. Osborne, R. Mortimer, E.A. Kann, D. Squires, J.B. Young, A. Carew, G. Ferguson, B. Sakzewski, O. Maynes, I.D. Clark, C. Carberry, L.J. Graham, D. Dick, M. Arnold.	
QRU Vice-President	R. Thomson
Delegates	R. Torkington, W. Bligh
Auditor	J. Amos

THE TREASURER'S REPORT

TREASURER'S REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH SEPTEMBER 1996

INTRODUCTION

It is with regret that I report the club has traded at a loss for the year of \$4,024. I have brought to account the costs associated with Tony D'Arcy leaving the club, \$8,000 of which relates to prior years.

I have compared this year's trading with previous years. As the format is the same as that used by Will Colwell last year it should make comparisons more relevant. Where there have been significant changes I have made mention of them in my report.

	1996	1995	1994	1993	1992
Income					
	228651	177805	78197	103788	66894
Expenditure					
	232675	158484	13057	27682	161844
Profit/Loss					
	(4024)	19321	47625	26967	5030

The Club in its present environment has the capacity to make a lot more money. However, to achieve a consistent surplus costs, particularly wages, will have to be controlled. If players and members wish to see surpluses used to provide better facilities and benefits they must work at raising revenue themselves rather than the club using paid staff. This year the volunteer workers were very few. I note when reading Will Colwell's report for 1995 he made a similar comment.

TRADING

Bar trading showed a substantial increase in turnover and profit, as with last year we played Barbarians and Wests at home twice and had Souths at home once; however we drew Brothers at home twice. Eight of our 11 home games were on Sunday; the University game was wet and three games were blighted by westerly winds.

Wests who made the semi finals drew better this year and following the popularity of the Super 12 and the success of our A grade and the type of football they are playing, we seemed to get far more support this year.

Should the games be played on Saturday or Sunday is a vexed question. The players prefer games on Saturday and it is easier to fit in with Juniors on Saturday. Sydney club rugby is played on Saturday with tremendous success. We could exploit after match functions if the games were played on Saturday. However, Sunday is a better day for crowds.

Clothing sales nearly doubled this year. However, we lost \$1,259 dollars for the year. Included in the loss was \$645 for car stickers which were given to players and fee paying members - one of the few material benefits our non-playing members receive. The profit margins have been low and some sales may have been included in bar sales. There is also a trend to give clothing items to sponsors and supporters and these gifts are not always recorded. With the new logo, a better range of goods, to be brought at more competitive prices, the clothing sales could make a good profit.

I wish to record my thanks to Barry Darwin and Tim Stanley for their help and support, to the Ashgrove GPS Junior parents who helped with the food catering and to Pat and Paul Reid who always lent a hand when the rush was on.

The bar trading does not include the trading on Grand Final day and night, nor do the accounts include the win bonus received from The Gap Tavern of \$3,000.

Expenses relating to the Grand Final will be shown in the 1997 year.

FUNCTIONS AND FUND RAISING

Whilst the functions and fund raising were about the same as last year, this position is helped significantly by the profit made on two functions; the Black Tie Dinner at Maxims Jeep and the King of the Mountain. Tony D'Arcy is to be commended for the work he put into these two functions.

However, I believe that all activities should be run through committees and not left to one person. The sale of doubles this year was given over to the colts to assist in raising money for their tour fund. The profit on raffles has grown and I thank those few who were always on hand to sell raffle tickets. There is more money to be made for the club if members come forward to assist. The only home game function this

The Treasurer's Report continued.

year was after the Rugby Fest. The considerable profit from this evening is reflected in Bar Sales. Even with restrictions on amplified music, our club house could be used after every home game for club functions, particularly if the game is on a Saturday. Good profits could be made from these functions and it would enable greater interaction between club members. The Annual Dinner was an all inclusive function. It is difficult to control costs on these nights and I query the equity to members and the overall wisdom of inclusive functions. This year's function ran at a considerable loss. The cost of staging the Rugby Fest has not been offset by any direct revenue. This was included in the gate takings for the day. The \$3000 spent on Agro did not reflect in the gate takings and the Fest should be planned for a date when a rugby attraction like an Australian or touring team is available to assist in drawing people to the ground. \$10,100 was spent in staging the Fest last year. The Ball was supported by only 73 people attending and through the good graces of our sponsors, The Underground, the evening was run on an all square basis.

DONATIONS AND SUBSCRIPTIONS

The net cost of trophies for both 1995 and 1996 is reflected in the cost of \$2044.15.

The major sponsor Maxim Jeep boosted the sponsorship for the year and I understand that they will sponsor GPS again in 1997. The grades and colts sponsors dropped off this year and it seemed to me that these sponsors were not contacted early enough in the season. The sponsorship for players in the Best and Fairest competition could be increased considerably. A player sponsorship to assist in paying the cost of our very good trainer Scott Murphy, raised \$5750 dollars. I thank Margaret Taylor and Maureen Flanagan ("the M&M's") for their tremendous effort in collecting subs during the year. They were supported by Tony D'Arcy and the coaches. The amount collected also highlights the large number of players at the club this year, numbers which did not translate to performance on the field, a problem that has to be addressed by the club. This year it was again agreed that the \$5 collected from players at each game go towards the cost of team photos, a carton of soft drink each game, strapping and entrance to the Annual

Dinner. Eight teams contributed to this scheme and \$7,078 was collected after a few deductions out of a possible \$11,000 dollars. The actual costs were as follows:

Team Photos	\$1086.00
Soft Drinks	\$1200.00
Strapping	\$8090.00
Annual Dinner	\$2366.00
Total	\$12742.00

I would recommend that this practice continue in 1997 with an effort from all teams to contribute and players not having to be bullied by managers to pay. I understand nearly \$3,000 was collected from this scheme last year. We were able to fence the playing fields for the 10 home games. The revenue received was \$20,557. The QRU paid the cost of the fencing this year but I understand the cost - \$5,000 will be borne by us next year. The cost of erecting and pulling down the fence \$2,050 was paid to the colts for their tour fund. The gate keeper/security costs were \$3,034 and are shown in the account Wages - Other: Prize Money for this year from pre-season and sevens competitions was \$4,600. Against this should be charged \$6,820.94 in expenses which included two trips to Sydney for two sevens sides. This expense item is in Football Expenses.

EXPENSES

In the expenses the advertising account included the cost of the sponsor board for 1995 and 1996 of \$850 and \$943 respectively. Each home game was advertised in the West Side News at a total cost of \$1,876. This paper also gave a report of each game. Some costs incurred with sponsorship are included in this account. Ground maintenance on No. 1 and No. 3 ovals is much higher this year with the continuation of the program to eradicate crows foot. These costs were shared with the juniors. Maintenance on the main club house has jumped because of expenditure required by the council; this cost was shared with Valleys. Little has been spent on the main club house in recent years. It is a significant investment by the club and is under utilised. Water rates have jumped significantly under the user pays scheme of the council; these costs have been shared with Valleys and the Juniors. The club has acquired two fields at Albany

The Treasurer's Report continued.

Creek - they are irrigated and one field is lit. The Pine Rivers Shire has given the club an interest free loan of \$27,500 repayable over ten years. Some of these funds have been used to fence the grounds and to buy a container to store items of gear. The newly formed Albany Creek-GPS junior club used the field during the year and it was sublet to another sporting body.

FOOTBALL COSTS

Football costs have risen in the areas of 7's expenses, strapping and drinks after the games. As mentioned earlier a good portion of these costs have been recovered. On leaving the club Tony D'Arcy took his accrued holiday pay at the current rate of salary. Two thirds of this cost related to prior years. The cost of the holiday pay is reflected in the wages executive. The wage increase for Tony D'Arcy in 1996 was in part to enable Tony to buy and run a motor car. However, there was no reduction in the development officer's expenses.

GENERAL EXPENSES

Included here are architect fees of \$1500 in respect to the proposed extensions to the club house. **Wages Bar** rose steeply in line with the increased use of paid staff to run the canteen and barbecue, in the absence of sufficient volunteer labour. More than one third of the profit in the bar was used to pay wages. **Wages Other** includes the wages of Scott Murphy and Geoff Muldoon, Tony D'Arcy's clerical assistant, together with the wages of the gate keepers and security and the cost of erecting and dismantling the fence. As mentioned earlier there is a credit of some \$5700 towards Scott Murphy's wages from players' sponsorships.

CONCLUSION

I will not be standing for Treasurer or a committee position in 1997. Whilst I will be willing to help out during the year, I believe the committee is a little tired and a few new faces would be welcome. I thank the entire committee for putting up with me for the year. It has been a busy year.

Hon. Treasurer
A.R. Taylor

AUDITOR'S REPORT

Scope

I have audited the accounts of GPS Old Boy's Rugby Union Club Inc., for year ended 30 September 1996. The Committee is responsible for the preparation and presentation of the financial statements and the information they contain. I have conducted an independent audit of these financial statements in order to express an opinion on them to the members. My audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the financial statements are free of material misstatement. My procedures included examinations, on a test basis, of evidence supporting the amounts and other disclosures in the financial statements, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion as to whether, in all material respects, the financial statements are presented fairly in accordance with Australian Accounting Standards so as to present a view of the association which is consistent with my understanding of its financial position and the results of its operations and cash flows.

The audit opinion expressed in this report has been formed on the above basis.

Qualification

Due to the nature of the income of GPS Old Boys' Rugby Union Club Inc. it is impracticable to verify that all funds due to the Association were received. I have no reason to believe that all monies of the Association were not received and banked.

Audit Opinion

Subject to the above qualification in my opinion, the financial statements present fairly in accordance with applicable Accounting Standards the financial position of GPS Old Boys' Rugby Union Club Inc. as at 30 September, 1996, and the results of its operations for the year then ended.

John L Amos F.C.A.
Eric C Butler & Co, Chartered Accountants
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55 McDougall Street Milton Q 4064
Tel (07) 3369 8944
Fax (07) 3369 5050
Dated 11th December 1996



9.

Financial Statements for the year ended 30/9/96

PROFIT AND LOSS ACCOUNT

	1996	1995
Operating Revenue	275,568.88	211,831.30
	\$275,568.88	\$211,831.30
Operating Profit (Loss)	(4,023.74)	19,321.79
Income Tax Attributable to Operating Profit	45.90	299.42
OPERATING PROFIT (LOSS) AFTER INCOME TAX	(4,069.64)	19,022.37
Retained Profits beginning of year	206,128.88	186,807.09
TOTAL AVAILABLE FOR APPROPRIATION	202,059.24	205,829.46
RETAINED PROFITS AS AT 30TH SEPTEMBER 1996	\$202,059.24	\$205,829.46

BALANCE SHEET

	NOTE	1996	1995
CURRENT ASSETS			
Cash	2	10,735.12	1,763.65
Receivables	3	86,837.08	88,012.95
Inventories	4	2,947.11	3,996.57
TOTAL CURRENT ASSETS		100,519.31	93,773.17
NON-CURRENT ASSETS			
Property, Plant & Equipment	5	186,545.83	166,466.53
Investments	6	550.00	350.00
Intangibles	7	600.00	600.00
TOTAL NON-CURRENT ASSETS		187,695.83	167,416.53
TOTAL ASSETS		288,215.14	261,189.70
CURRENT LIABILITIES			
Creditors & Borrowings	8	58,055.90	45,760.24
TOTAL CURRENT LIABILITIES		58,055.90	45,760.24
NON-CURRENT LIABILITIES			
Creditors & Borrowers	9	—	9,000.00
		27,500.00	—
TOTAL NON-CURRENT LIABILITIES		27,500.00	9,000.00
TOTAL LIABILITIES		85,555.90	54,760.24
NET ASSETS		\$202,659.24	\$ 206,429.46
CLUB EQUITY			
Reserves	10	600.00	600.00
Retained Profits/(Accumulated Losses)		199,819.24	205,829.46
TOTAL CLUB EQUITY		\$202,659.24	\$206,429.46



Notes to and forming part of the Accounts for the year ended 30/9/96

	1996	1995
NOTE 2 CASH		
Cash at Bank - Bank of Queensland	65.12	—
Cash at Bank - Bar Account ANZ	867.24	166.23
Cash at Bank - Passbook ANZ	—	118.43
D Burrows Memorial Fund	1,123.90	1,111.80
Joint Bank Valleys	111.28	110.18
Cash at Bank - General Account Metway	8,411.85	—
Cash at Bank - New Ground Metway	77.69	130.78
Metway Art Union	78.04	126.65
	\$10,735.12	\$1,763.65

NOTE 3 RECEIVABLES (CURRENT)		
Trade Debtors	53,806.93	61,133.44
Metway Bar Account	5,065.73	4,828.08
Metway Cash Management Account	23,964.42	21,551.43
Loans, unsecured	—	500.00
	86,837.08	\$88,012.95

NOTE 4 INVENTORIES (CURRENT)		
Stock on hand - Bar	449.61	605.87
Stock on hand - Clothing	2,497.50	3,390.70
	\$2,947.11	\$3,996.57

NOTE 5 PROPERTY, PLANT & EQUIPMENT		
Clubhouse Re-development	11,800.00	11,800.00
	11,800.00	11,800.00
Field No. 3 Development	1,799.00	1,799.00
	1,799.00	1,799.00
Main Clubhouse & Facilities (1/2 share)	44,714.00	44,714.00
Small Clubhouse & Facilities	56,596.30	53,808.00
	101,310.30	98,522.00
Fixed Assets (at cost)	20,538.15	20,538.15
	20,538.15	20,538.15
Field Lights No.1 Oval	12,175.00	12,215.00
	12,175.00	12,215.00
Field Lights No.2 Oval	7,169.38	7,169.38
	7,169.38	7,169.38
Weights Apparatus	8,126.00	5,120.00
	8,126.00	5,120.00
Irrigation No. 1 Oval	6,479.50	6,479.50

	1996	1995
Irrigation No. 2 Oval	6,479.50	6,479.50
	2,823.50	2,823.50
	2,823.50	2,823.50
Improvements	14,325.00	—
	14,325.00	—
	\$186,545.83	\$166,466.53

NOTE 6 INVESTMENTS		
Deposits	550.00	350.00
	\$550.00	\$350.00

NOTE 7 INTANGIBLES		
Ballymore Life Membership	600.00	600.00
	\$600.00	\$600.00

**NOTE 8
CREDITORS & BORROWINGS (CURRENT)**

Bank overdraft - Art union Account		
ANZ		4.55
Bank overdraft - New Ground Account		
ANZ		62.68
Bank overdraft - General Account		
Metway		755.22
Trade creditors	58,055.90	44,937.79
	\$58,055.90	\$45,760.24

**NOTE 9
CREDITORS & BORROWINGS (NON-CURRENT)**

Loans No. 2 Oval	—	9,000.00
	—	\$9,000.00

NOTE 10 RESERVES

A.C. Dibdin Perpetual Trophy	300.00	300.00
J.R. Harris Perpetual Trophy	300.00	300.00
	\$600.00	\$600.00



11.

Financial Statements for the year ended 30/9/96

DETAILED REVENUE SCHEDULE

	1996	1995
	\$	\$
FUNCTIONS & FUNDRAISING		
Doubles	—	225.00
Raffles	1,748.65	1,133.95
Home Game Functions	—	(374.77)
Annual Dinner	(2,366.50)	(682.60)
Season Launch	(545.00)	(720.22)
King of the Mountain	5,152.43	5,643.09
Rugby Fest	(6,894.85)	(5,202.49)
Black Tie Lunch/Dinner	16,152.56	12,494.45
Breakfast Metway No. 1	(117.00)	388.10
Breakfast Metway No. 2	—	154.00
Colts Launch	—	215.00
Golf Day	2,493.60	4,769.20
Christmas Function	—	(94.25)
Other	1,455.84	(870.90)
World Cup Dinner	—	(2,964.49)
Gallopers Ball	—	3,913.90
Maxims Jeeps Breakfast	(112.50)	—
Pre-test Lunch	703.00	—
	\$17,670.23	\$18,026.97
DONATIONS & SPONSORSHIP		
Donations (General)	2,660.00	600.00
Donations (Trophies)	(2,044.15)	35.00
Major Sponsor	25,000.00	9,332.80
Associate Major Sponsor	24,290.38	24,788.50
Grades & Colts Sponsors	10,550.00	14,284.00
Match of the Day Sponsors	—	1,012.80
Advertising	500.00	1,475.00
Other Sponsors	5,750.00	500.00
	\$66,706.23	\$52,028.10
SUBSCRIPTIONS		
Player	26,388.00	18,091.50
Member	2,120.00	1,650.00
Team Contributions	6,915.95	—
	\$35,423.95	\$19,714.50

Financial Statements for the year ended 30/9/96

DETAILED EXPENDITURE SCHEDULE

	1996 \$	1995 \$
ADVERTISING, PRINTING, POSTAGE & STATIONERY		
Advertising	8,091.13	2,402.50
Printing & Photocopying (General)	3,781.14	4,278.18
Printing & Photocopying (Newsletter)	2,240.38	795.00
Postage (General)	2,210.59	1,192.15
Postage (Newsletter)	805.74	2,159.90
Stationery	3,129.50	1,992.75
Typing	2,140.43	2,007.26
Desktop Publishing (Newsletter)	675.00	2,633.30
Desktop Publishing (General)	567.60	1,367.25
Couriers	501.93	611.54
Administration	1,416.08	716.55
	\$25,559.52	\$20,156.38
ASHGROVE GROUNDS & BUILDING EXPENSES		
Ashgrove Grounds & Building Expenses	(1,917.45)	—
Telephone No. 1	378.52	—
Telephone No. 2	234.86	272.35
Ground Maintenance No. 1	1,593.10	2,760.26
Ground Maintenance No. 2	681.73	2,261.85
Ground Maintenance No. 3	4,221.64	1,929.27
Rates No. 1	329.66	349.05
Rates No. 2	207.95	160.86
Rent No. 1	201.25	201.25
Rent No. 2	293.75	293.75
Electricity No. 1	3,634.90	2,181.53
Electricity No. 2	1,833.15	1,165.58
Electricity Small Clubhouse	89.60	101.30
Gas	276.85	402.00
Repairs & Maintenance Small Clubhouse	1,044.07	1,226.90
Repairs & Maintenance Big Clubhouse	5,802.10	1,636.22
Cleaning & Waste Disposal	3,457.81	2,343.37
Other Telephone & Fax	154.85	237.97
Water rates	2,387.34	1,857.77
Rent Albany Creek	1,400.00	—
	\$26,305.68	\$19,381.28
BAD DEBTS WRITTEN OFF		
Trade Debtors	—	3,930.57
	—	\$3,930.57
DEVELOPMENT OFFICER		
Development Officer Colts - Wages	—	(138.00)
	—	\$(138.00)



13.

Financial Statements for the year ended 30/9/96

BAR TRADING ACCOUNT

	1996 \$	1995 \$
Sales	83,231.65	61,192.02
LESS: COST OF GOODS SOLD		
Opening Stock	605.87	1,665.83
Purchases	38,623.18	29,984.83
	<u>39,229.05</u>	<u>31,650.66</u>
Closing Stock	449.61	605.87
	<u>38,779.44</u>	<u>31,044.79</u>
GROSS PROFIT/(LOSS) FROM BAR TRADING	\$44,452.21	\$30,147.23

CLOTHING TRADING ACCOUNT

	1996 \$	1995 \$
Sales	6,879.00	3,679.00
LESS: COST OF GOODS SOLD		
Opening stock	3,390.70	3,591.80
Purchases	7,244.50	2,787.50
	<u>10,635.20</u>	<u>6,379.30</u>
Closing stock	2,497.50	3,398.70
	<u>8,137.70</u>	<u>2,980.60</u>
GROSS PROFIT/(LOSS) FROM CLOTHING TRADING	\$(1,258.70)	\$698.40

PROFIT & LOSS ACCOUNT

	1996 \$	1995 \$
INCOME		
Profit (Loss) from Trading	43,193.51	34,561.52
Commissions	23.69	912.84
Functions & Fundraising	17,670.23	18,026.97
Government Subsidies	9,090.00	4,000.00
Donations & Sponsorship	66,706.23	52,028.10
Subscriptions	35,423.95	19,741.50
Art Union	(0.66)	-
Ground Rent	400.00	1,860.00
Parking & Admission	20,557.40	2,303.75
Prizemoney	4,600.00	7,962.50
QRU Grants	30,000.00	35,198.50
Interest Received	986.73	1,210.43
	<u>\$228,651.08</u>	<u>\$177,805.91</u>
LESS EXPENSES		
Audit Fees	1,150.00	1,100.00
Advertising, Printing, Postage & Stationery	25,559.52	20,156.38
Affiliations	2,980.00	2,805.00
Albany Creek Costs	235.00	-
Ashgrove Grounds & Building Expenses	26,305.68	19,381.28
Bad debts written off	-	3,930.57
Bank Charges	1,523.75	1,372.81
Clothing – Jerseys	4,039.50	3,943.60
Development Officer Allowance	-	1,157.04
Development Officer Expenses	10,480.32	10,724.62
Development Officer Colts Wages	-	(138.00)
Donations	165.75	200.00
Fees & Permits	1,078.85	719.50
Ferry Grove Surplus/Deficit	67.50	2,723.10
Football Expenses	27,845.39	10,767.40
General Expenses	3,367.62	2,049.66
Hire of Equipment	2,096.07	3,425.00
Interest	-	285.76
Insurance General	2,865.91	2,539.24
Insurance Player	14,196.00	12,850.00
Player Import Expense	1,309.40	390.00
Superannuation Contributions	3,120.56	1,250.00
Wages – Executives	67,566.95	41,257.36
Wages – Bar	16,438.05	5,071.25
Wages – Other	17,442.20	1,952.85
Workers Compensation	2,840.80	569.70
	<u>\$232,674.82</u>	<u>\$158,484.12</u>
OPERATING PROFIT/(LOSS)	(4,023.74)	19,321.79

THE GENERAL MANAGER'S REPORT

This report is the final chapter of five very rewarding years at GPS Old Boys Rugby Union Club. Over the past five years GPS has been my life and I have been very privileged to have been given the opportunity to play a role in rebuilding this club to its rightful place as one of the premier Rugby Clubs in Brisbane. Without doubt, the best decision I ever made was to join GPS in November of 1991; this gave me the opportunity to grow personally in a number of different areas. Without doubt the decision to write the concluding chapter in this story has been the most soul searching and difficult that I have ever had to make.

The past five years would not have been possible without the support of my best friend and confidante. Catherine has been a wonderful source of support and at times has been a single parent raising five human dynamoes when I was out six nights a week. Whether entertaining sponsors, feeding players, weekly coaches meetings at home, working as the club's voluntary secretary and receptionist, helping out at the canteen, Catherine always supported me beyond the call of duty which gave me breathing space to pursue my quest, the Hospital Cup. Thankyou darling, words will never do justice to the contribution you have made over the past five years.

My report will be broken up into a number of different sections reflecting the hats I wore as General Manager and an insight into the real heroes behind the winning of the Hospital Cup.

The real heroes of "Beyond Campsite"

No doubt the reader is thinking that the author has finally flipped with a heading like this, and who could blame you given his previous track record of playing:

- * flanker Andrew Coombe in the centres;
- * persisting with Mepi Faoagali at 12;
- * 6'6" No. 8 Matt Cockbain at 5/8 from scrums in opposition 22, centres at the tail end of the lineout & flankers in the centres;
- * and finally, winning a premiership in five years.

However if I could be given a little leeway, what I would like to do is to share a few of the significant memories of the past five years and acknowledge some of the heroes of Beyond Campsite 4.

In early September of 1991 that great salesman David Phillips, the then club Senior Vice-President, painted a vivid picture of a dynamic rugby club which was about to re-emerge and explode as a force in Brisbane Rugby. All it needed was someone who had leadership skills and was prepared to get stuck into it. David made the job sound exciting and very rewarding. I guess on reflection he was right.

The 1991 Annual Dinner was memorable. I was invited to be the guest speaker with a packed house of 45. To prepare I sought counsel from Chris Handy and David Clarke. After I had delivered my speech, which I had taken some time to prepare, Tony Mee was called to respond on behalf of the club. Tony proceeded to give me a serve, suggesting that the club had no money and I had better aim up, and be prepared to deliver. The season hadn't kicked off and I already had a penalty try awarded against me. I had entered the room that night excited with the notion that this was going to be a great adventure and left wondering: "Why were they questioning my integrity and what had I let myself in for?". After 300 phone or more calls I called the first official training in the first week of November and 15 people turned up. The only first grade player, Mark "Bubble" Jensen. Again I wondered what had I let myself in for?

At the famous Metropolitan Motor Inn emergency meeting called by the club executive to energise the old boys and outline the club's future plans, I was the third speaker following David Phillips and Robin Thomson. As I presented my goals for the next five years and the plan of how to get there, I distinctly remember looking down at a large number of blank and non committal faces, which I found very disconcerting. I couldn't help wondering whether David Phillips had sold me a lemon. At the end of the evening Tony Roberts, a former successful first grade coach, got up and implored the gathering to take an active roll in the resurgence of Jeeps and to commit now to tasks. Tony's comments were very timely and gave me an enormous boost.

Returning to the present for a moment I believe it is time the Old Boys and supporters of this club gathered at another such meeting to ensure the club's future as we prepare to embrace the effects of professionalism - something we are largely unprepared

General Manager's Report continued.

for and which could leave the club playing subbies in three years time if not tackled correctly. In order for the club to grow and develop, the club executive needs some major input from its illustrious, commercially successful old boys, or this great club will atrophy and death will be imminent.

At the start of the 92 season we secured Mick Arnold to coach Second Grade, a position he held for three years. Mick took second grade from winning 6 games in 92 to minor premiers and grand finalists in 1994. Mick is the epitome of the GPS spirit, a man who does not know how to give his second best. He kept me honest, challenged me and at the same time supported me 100 percent. Thanks Mick, the club has not been the same since you stopped coaching. I value your friendship, you are one of the real heroes of Beyond Campsite 4 and I am personally surprised you are not a life member of this club.

"Camp Site 4"

Before going any further I should explain the significance of "Camp Site 4" to those who were not fortunate to hear Australian mountaineer Dr John Taske speak at our Pre-finals black tie dinner in the middle of September at the Maxims Chrysler showroom in the Valley. Mount Everest, the highest mountain in the world (29,000 feet) according to John is not a technically difficult mountain to climb but the weather conditions are treacherous. 600 people have reached the Summit and 150 people have died trying to do it. In order to climb Everest a mountaineer must become acclimatised to working in the troposphere, where the jet planes fly. If a plane become depressurised at this altitude, the unprepared passengers would have 30 seconds of productive thought, after 1 minute they would be unconscious and in 4 minutes they would be dead. To acclimatise to this takes six weeks. During this preparation phase, climbers make numerous expeditions from base camp (18000) to camp 1 (21500) camp 2 (22,500), camp 3 (25,000), camp 4 (26500) staying one or two days and then returning to base camp to rest. The down side of the acclimatisation process is that after 42 days your physical strength has reduced by 50%. Only 10 people are given the opportunity to be part of the Summit Assault team. A team of 10 square plus make a

significant contribution to getting the assault team to the mountain and supporting them at base camp while they make the assault. The stronger the base the greater the probability of a successful outcome, of getting to the summit.

Our game plan was to take Souths beyond Campsite 4, known as the death zone. We knew Souths would not follow us beyond Campsite 4 because they were not hungry enough. So "Campsite 4" became our catchcry during the finals. When a tackle had to be made or we were defending our goalline the men of 1996 would issue the warcry to tap into that latent reservoir of energy we all have and rarely if ever have the confidence to tap into.

The assault of Operation Hospital Cup was based on a solid foundation of five years of hard work from a lot of people. Like an Everest Assault, the Hospital Cup assault team made up of 17 players and head coach get all the praise. The real heroes of Operation Hospital Cup are the base that paved the way and supported the team to give them an opportunity to have a crack at the title.

Heroes like the team of '92, who after a winless season in 91 did not desert the sinking ship; young men like:

- * Our current Club Captain Jason Reilly, a centurion (100 First Grade games) and a member of the 1996 premiership team;
- * 1992 First Grade Captain John Taylor - who led this team to 6 wins by standing up to be counted;
- * Anthony Herbert - another centurion who stuck with the club through some dry gullies that I believe had an effect on his representative career;
- * The evergreen Clinton Busteed, a 6'3", 89kg dynamic second rower who did not know how to give in;
- * Players just out of colts - like Dougal Maynes, Blake Gold and Tim Conroy; and Daniel Herbert a young centre who still had two years of colts left;
- * Mark Jensen, Mr. Perpetual Motion, who played every First Grade game in 92;

General Manager's Report continued.

- * Patrick Manahan, who had the heart of a tiger playing 20kgs above his 85kg playing weight;
- * Tony Mee a bubble of enthusiasm with a popgun kick;

And the others who did not desert the ship when things got a little tough.

I have only the highest admiration for the team of 92 and often wonder when reflecting on that season, whether I would have had the courage to play on after the disaster of 91. They laid the foundations for the team of 96.

There are also heroes off the field.

Like 1994 Clubman of the Year recipients, the M&M's (Margaret Taylor/ Maureen Flanagan), who have been tireless workers for the club. According to Maureen their job specification was anything that President Robin Thomson did not want to do, anything from:

- * running the BBQ on match days
- * collecting subs two nights a week for 9 months
- * preparing meals for special functions

Three hours after the huge crowd on grand final night had gone home Margaret Taylor was back at 6.00am to start the enormous cleanup.

In 1995 the Big G (Geraldine Knapp) took over running the food from the M&M's, as well as after match providing food for the first grade team and opposition. This year even though she was hot on the campaign trail as a Liberal candidate for council, the Big G still had time to do the after match food. Thanks ladies, words can never do justice to the enormous contribution you have made over the years .

We should also remember the heroic contributions that Gerry Herbert and "Cranky Franky" Jensen both made running the bar. Gerry was the club secretary for a number of years and would do anything that had to be done until his health got the better of him. Cranky Franky was the King of the Mountain race director until business commitments got the better of him.

I have been extremely lucky to have had the assistance of a number of high quality coaches over the past five years and all played a major role in the 1996 premiership. I have learnt a great deal from each on one of them and I was lucky to be given the

opportunity to work with them. From: 1992 David Phillips - who recruited me to the club, the master negotiator; 1993 Gavin Head - the planner who made me work with the fairies; 1994 Barry Honan - that great lateral thinker of the game; 1995 Brent Timms - the team man who was very much the quiet achiever; 1996 Lance Hayward - backs coach and technical director.

Gentlemen, there was a part of your coaching strategy/skills that the players used on Saturday night the fifth of October; you helped make the team of 96 a champion team. Thankyou.

A number of old boys have given me unconditional support and counsel over the past five years. The team of 96 would not have climbed the summit without the support of these GPS heroes, who are mostly quiet achievers with the exception of the very likeable Bill James, who has never said no to a request I have made of him. This year Bill sponsored the spirits for our Black tie dinner, the Best and Fairest and very generously gave the club \$5000 for the Grand Final Win and \$5000 to the players in accommodation at the Iluka Resort.

Peter Garbett is one of the most sincere persons I have ever had to deal with, who would do anything he could for his rugby club. He has helped the club with sponsorship and opened the doors to a number of players to help them obtain loans and jobs. Peter is a very astute student of the game of Rugby and never offered his opinion unless he was invited to.

Dick Roberts went out of his way to help me any time I asked. In particular I appreciated his support in finding jobs for our boys. Dick was one from whom I often sought counsel and he always had pearls of wisdom to impart.

Dudley Dick was our major sponsor in 1994 and 1995 when nobody wanted to sponsor us. Dudley's sponsorship was not commercially driven but altruistically based. At the end of the 1995 season I informed Dudley that we had a major backer who wanted to sponsor the club in 1996. Dudley's reaction even though his sponsorship agreement went through to the end of 1996 was to relinquish his rights for the good of his rugby club. Furthermore Dudley became an Associate Major Sponsor. We all wish Dudley the

General Manager's Report continued.

best in recovering from his recent health setback.

Lloyd Graham, that wonderful clubman, was on the hill supporting his Rugby Club at Ashgrove in 1992 through the hard times. Lloyd has always had time to talk Jeeps Rugby and has often lifted me when I found myself in a trough. He has helped run dinners and has been the driving force behind the very successful GPS Golf Day over the past five years. Your blood is worth bottling, Lloyd.

Ian Whittle is another fantastic club supporter who never said no, whether it was chasing job opportunities for players we were trying to recruit to the club or quietly putting his money where his mouth is and sponsoring the King of the Mountain Fun Run for the past two years.

Chris Davies is the MVP of GPS, the quiet achiever over the past two years, his support has been totally unconditional. If only he would let me document the credits – the committee has no real understanding of what Chris' input has been. However, his record speaks for itself: premierships as a coach of Fourth Grade (1972) and U21s (1995) and as a First Grade Manager in 1996. I wouldn't swap him for anyone, as he is the epitome of unconditional support.

Anthony Ott is another undervalued human resource at the club. He has coached a team for the past two years and gone from strength to strength in his coaching. If he sticks with it he will be a first class coach. Anthony has given me enormous support, helping me organise special events and sponsorship.

The strength of any organisation can often be measured by the diversity of its constituents. Wren Bligh has always been a good sounding board and never afraid to say exactly what he thinks. He has run the best and fairest competition very professionally over the past 15 years, a very labour intensive enterprise which is largely not appreciated.

Blair Barnhill and Don McGregor, associate major sponsors and major employers of GPS players, were able to place 85 percent of the players in employment that I presented to them and in area alone played a major role in Operation Hospital Cup. Congratulations go to Blair for finally getting his 100 first grade games up against University in the final game before the semi-finals. When I tried to pull Mark Murray from the field

so Blair could go on and complete his 100th (I knew Mark could do with a rest before the finals) Mark sent a message back that he wanted to play with that great legend of Jeeps, Blair Barnhill.

Ross Farquhar as proprietor of the famous Metropolitan Motor Inn was not only a great sponsor of the club, but would help in any way possible. Ross made his facilities available to the First Grade on a number of occasions over the past five years and was nothing less than the ultimate supporter.

Peter Baldwin, the quiet achiever, who at some expense to himself took on Mark Murray and Michael Flanagan as apprentice carpenters and in doing so helped the club keep these two champion players gainfully employed. In Mark's case the apprenticeship was the key factor in recruiting him to Jeeps.

The problem with acknowledging people is where to start and end, and not to miss anyone out. To all the Old Boys who have played a part, thank you, and my apologies to anyone I shouldn't have missed.

Over the course of the past five years the GPS Committee has been driven primarily by four people; President Robin Thomson, Senior Vice-president Rod Torkington, Secretary Paul Reid and Treasurer Will Colwell, and the common factor on the playing side was Chairman of selectors George Bickerstaff. This very unselfish small group of volunteers has done the work of 12 men. I have the greatest admiration for these people who have given so much to the club.

President Robin Thomson; what can be said about a man who is the vice-president of the QRU, life member of GPS, played over 600 games for the club with over 200 in First Grade, and President of the club for the past six years? Firstly Robin appointed the first full time Club Rugby Administrator in Queensland at the end of 1991, which was a bold move for such a conservative Rugby Club like Jeeps, given that: the club did not have any money (1991 turnover \$35,000); the appointee was a Brothers person who went to Rugby League; both Robin and the club were very conservative by nature.

The real mastermind behind Operation Hospital Cup was Robin Thomson's vision and his sheer persistence, as I have no doubt that without his energy and belief

General Manager's Report continued.

in fighting for something that was worthwhile the Club would have died.

Senior Vice-president Rod Torkington has had a passionate affair with the club for over 12 years and at times his wife Sue must wonder who she is married to. He has had a major involvement with the club for the past 10 years in taking on the responsibilities of grounds, council liaison, cricket liaison and as a communication conduit between the President and the General Manager. Rod has just been appointed the new Club General Manager, a role he is eminently qualified for and will give substantially more than the job specification requires.

Secretary Paul Reid, a life member of Ashgrove-GPS Juniors, is another of those who have spent more time on Jeeps business than they probably should have. During the last round when there was a lot of doubt floating around as to whether we would even make the Grand Final, Paul came up to me and said he believed in me and the boys. Amongst the doom and gloom of the time this gave me an enormous boost which I will always remember. Paul you are a "champion bloke" - and even that description does not do justice to the unselfish contribution you have made to the game of Rugby in our district.

Treasurer Will Colwell is not your typical receiver/account. He has a capacity to see beyond the nickel and dimes, and into a world of enormous opportunity. Will has demonstrated business acumen far beyond his years as well as that GPS knack of working beyond the call of duty, simple because he is a professional who wanted to see the job done properly and there are no other candidates willing to put up their hands.

Queensland Rugby needs men like Will Colwell who have both the rare qualities of business and sports acumen to stand on the board of the Queensland Rugby Union, to take Rugby in this state into the 21st century.

Chairman of Selectors George Bickerstaff (life member) has performed this role over the past five years. George is a very astute rugby observer in his own right, who challenged me constantly on selections for the right reasons, yet at the same time supported me 100 percent.

I also acknowledge support from the QRU and especially Terry Doyle, the immediate past Executive Director of the Union whose door was always open. Terry, whose son Michael played in our 1994 Colts One Premiership team, did a lot more for the Club behind the scenes than most people are aware of.

The First Grade Report

The First Grade Report will firstly give a precis of the four seasons leading up to the premiership year 1996. Given that 1992 has already been dealt with I start with the 1993 season.

1993

In 1993 Ryan Constable, the whiz kid and rebel from the Sunshine Coast, came to Jeeps because he was offended by John Connolly telling him he had to play with Brothers. Complementing "the white Fijian" in the backline was the big boot from Moura, Roger Leeson, who made a spectacular entrance in to Brisbane club rugby. That champion Victorian All Round Sportsman Andrew Coombe was enticed from the Big V to partner a young colt, Michael Flanagan, in the grades backrow. Later that year Michael was made captain of the first grade side, even though he was still a colt, because he had something special, a confidence beyond his years. This year after playing a leading role in the second Super12 game he developed a back complaint that kept him sidelined for the last eight games. Flanno never stopped trying to get himself right; his feats at the pool are legendary, with Lawrie Lawrence reportedly trying to recruit him! If you had got it right, mate, I would had to have found a place for you; a decision I am glad I did not have to make.

In the final analysis, even though we were knocked out of the semis by Sunnybank, who went on to play Souths in the Grand Final, the only way to describe the 1993 season with 13 wins (an improvement on 1992's 6 wins) was as an unqualified success.

1994

After a couple of years of trying to recruit Matt Cockbain (6'6" at 21 years) and younger brother Brent (6'8" at 19 years) from Innisfail and fellow country Under 21 flanker Mark "Muppet" Murray from the Downs, we finally secured their services for the 1994 season. Scott Maclean, the most talented prop I have

General Manager's Report continued.

seen in club rugby, turned up at Jeeps after a year off after a knee reconstruction. Scotty's altercation with experienced prop Wille Feao in the Preliminary Final surprised his opposite number (a very experienced prop) who had illegally slipped his bind in the scrum. After disposing of University in the Minor Semi-final, the First Grade was simply outstanding in the Preliminary final leading for all but the last 30 seconds. This team had come a long way in three years and 1995 promised to be the year.

1995

At the end of the 1994 season we lost First Grade players, Dave Munday (back to his family in Armidale), Travis Grant (work transfer), Greg Harris (on safari) and Anthony Herbert (South Queensland Crushers). Taking both the quality and quantity of the player losses into account, winning the minor premiership (16 games) was really quite a feat, given we only had one First Grade recruit in Mepi Faoagali. The Season was full of a lot of highs which included the Horsley, Welsby and Crosby Cups, Norths XXXX Sevens, scoring the most number of tries and points and conceding the least number of tries and points.

However the low experienced after losing to the unfashionable Easts was the lowest feeling I have experienced in 25 years of sport. The 1995 season's under-achievement was a little more palatable when you take into consideration the average age of First Grade was 21.5 years and we had three U19 players in the backline. The amazing thing was that Easts did not make one clean break during the game and we made seven or eight. What they did do was play with an enormous amount of urgency, defensively, and more often than not were at the breakdowns in greater numbers than us. In essence, Easts put so much pressure on us we were not allowed to play our normal running game.

However, we could have reduced the pressure by countering and applying more pressure to Easts by consistently making the second effort. We thought talent was enough, but the second effort is all about heart. We had started to believe in our own press and subsequently were more concerned with how we were going to beat Souths in the Grand Final than earning the right to take a role in the GF. As we found

out, talent isn't enough, it is only 50% of the equation. The ability to reach inside for that something extra was to be the focus for the 1996 season.

1996

At the conclusion of the 1995 season, Lance Hayward (the club's first grade backs coach and technical director) and I looked very critically at the season we had just completed and identified a number of goals and strategies to avert another preliminary final under-achievement.

The pain associated with this premature exit was amplified by the chokers' comments, but that motivated us to challenge ourselves to explore our perceived limits and to persist in our quest for a quality performance.

The fundamental tenet of Operation Hospital Cup 1996 was based on the notion that no-one had produced a quality performance in a Grand Final in the last 6 years. Souths were odds on to take out the 1996 flag. We also knew that given the number of representative players (10 Wallabies) Souths had and their representative commitments, they would have little time to get their act together and would be distracted by not getting injured prior to the Wallaby tour, two weeks after the Grand Final. We concluded that given Souths distractions we would be very competitive and the team that produced a quality performance on the day would take out the title.

The first step was to increase both the quantity and quality of time devoted to securing the Hospital Cup, which would give us the edge, the mental toughness to produce a quality performance in the finals. In order to be competitive with Souths we had to train like a Super 12 team because essentially that is what we had to compete against. One of the fundamental tenets of my coaching philosophy is that:

If you don't invest very much, you don't appreciate the opportunities you are given, defeat doesn't hurt very much, and winning is not very exciting.

One of our primary objectives then, was to make training sessions harder than the games so that later on when the tempo increased in the finals and the players were called on to make the second effort, we would have the confidence to dig deep because we

General Manager's Report continued.

would have regularly visited the "unknown" and paid the price. In order to maximize the time we put into training on Tuesdays and Thursdays we had a recovery and planning session on Monday night so that players were not as sore on Tuesdays and were able to train at a more competitive tempo. Players also knew what lay ahead of them in terms of remedial work from the previous game and tactical considerations for the upcoming game that we needed to prepare for.

Even though we finished up with the best defensive record in the competition in 1995, the coaching staff felt our defence could be more effective; that is, we wanted to turn defence into attack and create doubt and fear in the mind of our opposing ball carriers. Our defensive technique across the the board increased substantially with a number of players executing some very sweet tackles. Defence, as it turned out, was to prove the deciding factor in the GF as we had predicted.

We also decided to take our aerobic base and anaerobic fitness to a provincial level by increasing both the volume and quality of work. After a month of intensive work players started feeling the difference and in the last 20 minutes of the game were able to kick ahead of their opposition.

Season Scoreboard

1996 Hospital Cup (First Grade Premiers)

Major Semi-final Souths 32 GPS 12

Preliminary Final GPS 22 Easts 10

Grand Final GPS 12 Souths 6

1996 Minor Premiers

1996 Horsley Cup

1996 Welsby Cup

1996 Queensland Sevens

The Grand Final team of 96

There is a lot to said for the old adage that "forwards win games and backs decide by how much". The difference between 1995 and 1996 was that our forwards in 1996 had come of age and we could win games on the strength of the pack (piano movers).

In the past we had relied heavily on the skill of the piano players (backs)

The Piano Movers.

The Team of 96 was led by flanker Mark Murray who earnt the 1996 Best First Grade Forward award through his consistent performance, that is mental toughness. Mark is a no-nonsense, good old fashioned country boy from Clifton whose exceptional leadership skills were part of our secret arsenal against Souths. During the year Mark and I developed a tremendous working relationship and understanding, where he became my voice onfield and trusted unconditionally my input off field, during the course of a game. Mark, if given half a break, will go on to be one of the all time great Australian Captains and certainly rates with the likes of former Australian captains Tony Shaw and Mark Loane. When it started to get tough Murray would come into his own, he would rally the troops by leading the way. In the second round game against Norths we were unexpectedly losing, because I suspect we had taken a victory for granted. At half time I gave my first half time verbal attack in five years and challenged the team to play at least 40 minutes of rugby. Mark took this personally and had an outstanding second half, almost single handedly winning the game. Jack Gibson had this to say about the tough players like Murray: *The tough player is the one who goes up for every play - irrespective of whether he is to get recognition for it. He's the one who plays well under pressure, can accept a bad decision without doing his block, can accept a smack in the mouth without threatening the player who gave it to him. The tough player is the one who, irrespective of whether you're 10 in front or 10 behind, is relentless.* After reviewing the video of the major semi-final against Souths it became apparent that Mark was doing too much work on the field. After adjusting his workload and running angles Mark had a significant effect on the grand final.

And who can forget the Scott Maclean Scud Missile that was launched into Tim Horan's ribs, a hit that would have done The Axe Trevor Gillmister proud. Scott is currently only operating on natural talent, and what a talent it is. When and if he decides to develop that gift the Green and Gold will be his until he retires. But potential is a heavy burden to carry.

General Manager's Report continued.

Christiaan Knapp, the maestro of the tight forwards, had an outstanding season this year winning the prestigious Brisbane Globals Sports Player of the Year Award as well as the club's Best and Fairest First Grade Player. He is a confident, well-groomed young man - never shy of a word - whose success has been built on good old fashioned hardwork. Christiaan is an emerging player who is single minded and dedicated to personal excellence and it's this persistence that will see him earn higher awards, sooner rather than later.

The third member of the mighty GPS front row was Jason Reilly. The cornerstone of the front row, a no frills forward who like Christiaan has come an incredible way in five years through persistent hard work, Jason will be going back to Sydney next season to be closer to his family and I would like to thank him for his great service.

The second row was powered by Brent Cockbain and Trent Forno, two very different second rows. Brent is 6'8" whilst Trent is 6'3". However both were equally adept at securing possession in the lineout. In fact in the second round game against Wests, when we were missing our tall timber due to injury and representative commitments, Trent still won 95 per cent of his throws even though he was opposing players eight centimetres taller than him. Trent maintained his position in the team through his positive communication and consistent performances throughout the season. After injuring his ankle during the warmup of the major-semifinal Trent took a week off work to get it right. Even though Aaron Thorn played magnificently in the preliminary final I couldn't leave Trent out of the starting lineup for the GF because I knew he wanted to be there so badly he would produce a quality performance, which he did.

Trent re-injured his ankle in the GF with 20 minutes to go which gave Aaron Thorn the opportunity he deserved given his performance in the Major semi-final and preliminary-final.

Brent Cockbain produced an outstanding performance in the GF. He challenged Wallaby Garrick Morgan at every opportunity and never took a backward step, and in doing so made a major contribution to the final result. During the finals Christiaan Knapp passed the team's "go forward" baton to Brent whose penetrating runs got us over the gain line to give our backs space

to run, when we really needed it. At 21 years of age Brent has an enormous future in the game and still has about 40% more to go. This season we played with two open side flankers, Mark Murray and Andrew Coombe, who played left and right flanker. Andrew in his fourth year of rugby at the club had his best season ever. During the finals his defence was lethal and his link work with the backs was sensational. During our second round game against Brothers where we posted over 50 points, demonstrating his versatility Andrew played at 12 and busted Brothers defence open half a dozen times. Andrew doesn't know how good he can be; he is a class act. During the last game of the season Matt Cockbain was tackled in the air during a kickoff, resulting in intercostal cartilage damage which at a minimum needed three weeks to recover. Mathew missed the Major-semi and came back ahead of time to play in the Preliminary final. What Souths had not taken into account when they beat us in the Major semi-final was the Matt Cockbain factor. Matt had the ability to execute a blindside hit on an opposition player which could change the course of a game, coupled with an outstanding workrate. Matt like his brother Brent has an enormous future in the game.

The Piano Players

The Moura Express, Roger Leeson, had his best game of the season in the GF, the big game he had strived three years for. Finally healthy after a series of injuries Roger was the voice, the passion that kept the backs focused, alert for opportunities, and led by example with his hunger for action, for ball, for contact. As Wayne Bennett once said: *"if I listened to the fans soon I'd be joining them"*. Mepi Faoagali, maligned by a few loud voices, proved in the finals why the coaching staff had had him in the team the entire season. Mepi was the total 80 minute man, whose workrate was staggering and whose "game involvements" were double anyone else's all season. Through sheer determination he will go on to prove many people wrong.

Mepi is a 100 percent; he gives every thing he has and then some more. I have the highest admiration for the way he attacks everything in life and I will always have a place for him while he displays the mental toughness that is often described in text

General Manager's Report continued.

Ben Tune returned with a passion to play for Jeeps and no Wallaby team mates would deny him the chance to be a Grand Final winner. His dust up with Souths prop Nick Stiles demonstrated how much the premiership meant to him, Ben wasn't there to save himself for the Wallaby Tour, he was there to produce a Quality Performance.

After finishing his representative duties Daniel Herbert, vice-captain, returned with a desire to "stick one on them" in a GPS jersey. A big heart and an imposing physical presence whose punishing defence and ability to get over the gain line had the Super League scouts reaching for their chequebooks, Daniel bought his international experience to a grand final-inexperienced backline and gave them confidence to play above themselves. The team performance barometer up to the finals was Brent Cockbain. Daniel took over this role with his enthusiasm and energy. After the positive, assertive way he spoke after the preliminary final, I never had another doubt about our prospects in the GF.

Our third international back and first player chosen by the coaching staff at every selection meeting, Ryan Constable was the catalyst for all the success the backline had. Whether on attack or defence he was always planning and scheming on how to beat the opposition. Ryan really stood up and made a name for himself in the last third of the season and also kept everyone loose enough so that nerves didn't affect his teammates.

Every team needs a kicker and, as was shown by the grandfinal, they do win games. But Ryan Craig was more than a kicker and developed into a good little backline general who also stepped up and defended in grand final fashion. At the start of the season I told Ryan that he would be the difference between us winning a GF. The prophecy came true with Ryan scoring all the points by kicking 3 penalties and a field goal.

In every race there is a bolter and Brendan Dwyer was ours. He started the season in America and came home after I made a call based on a Knapp recommendation. Brendan started in fourth grade and worked his way up the grades, a good example of how "talent will show through". He eventually displaced

John Moss and went on to become a champion big game player. With a huge workrate Brendan was given honorary membership in the exclusive GPS backrow by topping the tackle count in a number of games. With a never say die attitude, he showed all the trademarks of a "halfback" and will go onto better things.

It showed how valuable Roger Lesson was that he kept out David Packer from the big games. But it doesn't take just 15 players and David's consistency and work ethic from off the bench kept all the backs on their toes. In fact the GPS backline was made up of 8 backs which included the quiet achiever Davey Packer. David runs the best angles in the club and in contact he has fantastic balance and strength. We have only seen glimpses of what he can do.

The Team of 96 is a very special group of young men who will always find a spare bed in the D'Arcy dormitory. We have a special bond, the team of 96, 12-6.

Marketing and Special Events

This year I ran a number of special events which were part of our overall Marketing Strategy:

Season Launch

The 1996 season launch was conducted at our Major Sponsor Maxims Chrysler Jeep's showroom in the Valley to launch the sponsorship before a crowd of over 250 players, supporters and sponsors. Special thanks to Maxims Chrysler Jeep General Manager Gary Banks who not only gave us the room but also sponsored 10 cartons for the evening.

Blesidloe Cup Lunch

100 attended a Blesidloe Cup lunch at The Underground prior to the game. This event was put on primarily as a service for our old boys and supporters and to market one of our associate major sponsors, The Underground.

King of the Mountain

The King of the Mountain is a fun run up over Mt. Coot-tha, run by the Club every year since 1973 when Ian Whittle snatched victory from Peter Meares at the finish line. Ian Whittle, who is now with the Bank of Queensland, returned this year not to run the gruelling

General Manager's Report continued.

9.6 km course but as the event's major sponsor for the second year in a row. Schweppes was an associate major sponsor of the event. Like the 1995 King of The Mountain the 1996 event was successful in terms of participant numbers, which remained on par with the previous year, but substantially more profitable for GPS Club, thanks largely to an improved sponsorship agreement negotiated with the major sponsors. With organisational continuity, this event has real potential to become a substantial money-maker for the club.

The number of participants for the 1996 King of The Mountain was 263, which was in fact a small decline on the number of participants of the previous year by 13, due partly to the Brisbane Marathon and Half-Marathon being staged the previous weekend.

This year we introduced the King and Queen Walker of the Mountain, a move which proved very successful and more than made up for declines in participant numbers in the other categories. This suggests the walking categories offer great potential for future growth of the event. A first for the 1996 event was the association between the King of the Mountain and a charitable organisation. Mindcare, a charity dedicated to research, diagnosis, prevention and treatment of mental illness and the promotion of mental health, received \$2.00 from each entry received. With 263 entrants in this year's run, a donation of \$ 526.00 was made to this charity.

The Gallopers Ball

Seventy-five people attended the Gallopers Ball which was held at The Underground. This project has the potential to be an enormous success both financially and for club spirit if it is marketed properly.

The Maxims Chrysler Jeep Pre-Finals Black Tie Dinner

Every year the club puts on a major dinner. This year in order to promote our Major sponsor Maxims Chrysler Jeep we had our major dinner at Maxims showroom in Wickham Street in the Valley. Our guest speaker was Dr. John Taske who had recently come back from a very eventful and newsworthy assault on Mt Everest. John kept the 200 guests enthralled as he described his epic adventure. In the true spirit of rugby our Master of Ceremonies was Grant Batty, General Manager of Easts Rugby Club. Peter D'Arcy was the auctioneer and he drove the crowd into a bidding

frenzy. This event was a major success and the formula needs to be marginally adjusted to enhance the net return to the club.

Sponsorship

The future for GPS and the National Mutual Premiership in Brisbane is exciting, with the securing of the 1996 first grade premiership. However, to continue development and success both on and off the field, it is essential that GPS enter into corporate partnerships with organisations who can directly benefit from a close relationship with one of the strongest and most progressive clubs in the Brisbane competition.

The club is committed to a vision of excellence and is positioning itself for the inevitable entry into a National Club Competition. The sponsorship program is vital for both the long term future and day to day running of the club given that the club does not have an income producing stream and costs of running a modern rugby club are spiralling. For example minor field renovations on our three playing pitches can cost in excess of \$15,000 per year. Our medical and strapping bill is well over \$9,000 a season. To ease the traffic on training nights we also need to light, to training standards, the Number 3 field and irrigate it (\$50,000). Even though we are not paying players to play, professionalism has impacted on us by suggesting we lift our rugby training and support facilities ie. professional staff to run our upgraded gym facilities (cost \$15,000) etc.. etc.. Clearly the subscriptions of \$140 that senior playing members paid this year is not enough to support the infrastructure needed to run a modern rugby club, given that over \$100 is paid directly to an insurance company for compulsory and optional insurance.

The club's sponsorship program ensures all sponsors become closely identified with the Club, benefit directly from the association, receiving agreed exposure, signage and so forth and become integral members of the Club. GPS sponsors are seen as long term partners with the club.

The GPS sponsorship program is a means of accessing a niche market more cost effectively on a per head basis than more traditional/ mainstream advertising. GPS has a very active and parochial supporter base

General Manager's Report continued.

which is best highlighted by the support we get at away games, where the Jeeps crowd is bigger than the home teams' support.

Sponsorship is not a one way street where sponsors tip money into Jeeps. Sponsors want a return on their investment. To that end the GPS club members have an obligation borne by the fact that they belong to this club, to support and promote all our sponsors products and services. The two way street is the more we help them, the more they help us.

GPS sponsors include Major, Associate Major, Match of the Day and Best and Fairest sponsors most of whom have been with the club for a number of years.

Major Jersey Sponsor

The Club's 1996 Major Jersey Sponsor was Gary Banks and Justin Trivett from Maxims Chrysler Jeep. Maxims approach was one of total support and a fair degree of patience, as they saw the first year as one which was always going to be one of building understanding, trust and product awareness and where marketing practices were actioned and refined. I believe that this sponsorship has been a successful relationship for both parties. Some of the benefits, as I see them, for Maxims have been:

1. Increased the profile of Maxims and the Jeep Motor Vehicle within the GPS family and across the Rugby Community.
2. Conduit to 9 sales.
3. A solid marketing base to build on for 1997.

On the flip side some of the benefits the Club has experienced from this sponsorship relationship have been:

1. Financial support
2. Association with a high profile and successful industry leader
3. Maxims Chrysler Jeeps business practices - where the sponsorship is actively worked.

In order for this sponsorship to work Club members need to understand that Maxims is in the business of selling motor vehicles, and at the end of the day the sponsorship will be evaluated primarily in terms of sales made through the wider GPS rugby community. I believe with the foundations laid in 1996 the second year of the sponsorship will start to realise the

fantastic potential that this sponsorship could produce, all that Maxims ask is to be given the opportunity to do business.

Associate Major Sponsors

The club is very fortunate to have a dozen very valuable Associate Major Sponsors who have played a very important role at Jeeps in 1996. The club would like to thank you for your great support and looks forward to continuing this business relationship in 1996 and beyond Dudley Dick Investments, Metway Bank, The Gap Tavern, XXXX, Department of Sport, Naturform, The Underground, Leasepac, St Andrews Hospital

Minor Sponsors

Jeeps Minor Sponsors were made up of: Match of the Day Sponsors, Golf Hole Sponsors and Billy's Beachouse

Best and Fairest Competition

This year the Best and Fairest Competition was divided into two first grade competitions, with sponsors being allocated positions instead of players. The two winners of holidays at Billy's Beach-house were Paul Treacy and Geoff Clarke, two great supporters of the club.

Representative Honours 1996

Australia – Daniel Herbert, Ben Tune

Queensland – Daniel Herbert, Ben Tune, Michael Flanagan, Mark Murray, Ryan Constable, Matt Cockbain, Brent Cockbain, Christiaan Knapp, Andrew Coombe

Queensland B – Jason Reilly, Christiaan Knapp, Brent Cockbain, Matt Cockbain, Mark Murray, Michael Flanagan, Ryan Craig, Ryan Constable, Aisea Vasuitoga

Hong Kong Sevens – Ryan Constable (Capt), Aisea Vasuitoga, Michael Flanagan, Mark Murray

Australian Sevens – John Moss

Queensland Taipei Sevens – Ryan Craig, Andrew Coombe, Nathan Williams

THE 1996 TROPHY LIST

Presented by	Presented to		
100 A GRADE GAMES		BEST COLTS IV BACK	
OWEN EDWARDS	JASON REILLY	KELVIN BOYS	DANIEL BRETHERTON
TOP TRY SCORER		CONTRIBUTION TO JUNIORS	
TONY ROBERTS	RYAN CONSTABLE	ASHGROVE-GPS	MICHAEL FLANAGAN
100 POINTS FOR THE SEASON		BEST & FAIREST 1ST GRADE	
BOB ARMSTRONG	RYAN CRAIG	WREN BLIGH	CHRISTIAAN KNAPP
BEST 1ST GRADE FORWARD		BEST & FAIREST 2ND GRADE	
TONY D'ARCY	MARK MURRAY	KEN BOLTON	MICHAEL FOXLEE
BEST 1ST GRADE BACK		BEST & FAIREST 3RD GRADE	
RON PARK	RYAN CONSTABLE	JOHN GARDE	LIAM POWELL
BEST 2ND GRADE FORWARD		BEST & FAIREST 4TH GRADE	
CHRIS CARBERRY	JUSTIN STEEL	ROBIN THOMSON	CHRIS O'REILLY
BEST 2ND GRADE BACK		BEST & FAIREST COLTS I	
WILL COLWELL	PETER MURRAY	DAVE NEWSTEAD	JAMES COUPER
BEST 3RD GRADE FORWARD		BEST & FAIREST COLTS	
BLAIR BARNHILL	JEREMY MOORE	GEORGE BICKERSTAFF	TIM ATKINSON
BEST 3RD GRADE BACK		BEST & FAIREST COLTS	
REYON KING	ANDREW MCVERRY	ALAN TAYLOR	DAVID MCGAHAN
BEST 4TH GRADE FORWARD		BEST & FAIREST COLTS I	
THOMAS HARRY	ERIC CROOKE	PAUL REID	GRAHAM BETTS
BEST 4TH GRADE BACK		BEST AND FAIREST COLT	
CAMPBELL CRAIG	BRYCE FERGUSON	ROBERT BURROWS MEMORIAL TROPHY	
WOMEN'S RUGBY BEST FORWARD			JAMES COUPER
PAUL TREACY	WENDY PACKER	BEST JUNIOR CLUB MAN	
WOMEN'S RUGBY BEST BACK		DAVID BURROWS MEMORIAL TROPHY	
BARRIE WEBB	ELENA SUMMERS		JOEL PACKER
BEST 5TH GRADER		BEST CLUB MAN	
DOUG TROTTER	STEWART BENSLEY	WALTER H. BOYD MEMORIAL TROPHY	
BEST COLTS I FORWARD			TREVOR BETTS & IAN PHILLIPS
DAVID PHILLIPS	BEN L'ESTRANGE	JOHN HARRIS MEMORIAL TROPHY	
BEST COLTS I BACK		PRESENTED BY HIS FRIENDS	
ROD TORKINGTON	CHARLIE HOLLAND		MARK MURRAY
BEST COLTS II FORWARD		CLUB CAPTAIN	
LLOYD GRAHAM	STEWART PENTLAND	HUMPHREY BERE MEMORIAL TROPHY	
BEST COLTS II BACK			JASON REILLY
KEN AARON	CAMERON ADAMS	PATRON'S TROPHY FOR OUTSTANDING	
BEST COLTS III FORWARD		ACHIEVEMENT IN COACHING	
FRANK JENSEN	BEN BRISTOW		TONY D'ARCY
BEST COLTS III BACK			LANCE HAYWARD
BRAD BUTTEN	AARON CLAY	TROPHIES IN APPRECIATION	
BEST COLTS IV FORWARD			DR PHIL MANFIELD
PETER MCBARON	BANCROFT HULME		GEOFF CLARK
			NEIL HATHERLY

PLAYER SPONSORS

Blomfield Constructions Pty Ltd - Mepi Faoagali
 Morgan Stockbroking Ltd - David Packer
 H&L Barr Accountants - Michael Sandilands
 Albert Park Motor Inn - Scott Adlington
 General Security Australia - Thomas Harrys
 Pioneer Concrete (Qld) Pty Ltd - Jay Cusack
 Paddington Hardware - Ryan Craig
 J.E. Miles Pty Ltd - Matt Cockbain
 Bernays Brown - Accountants - Jason Reilly
 Morayfield Autos - Damien Harrison
 Allora Mt Veterinary Clinic - Mark Easton
 Advance Hair Styles - Christiaan Knapp

1ST GRADE APPEARANCES**BY 1996 PLAYERS****(TOTAL GRADE GAMES IN BRACKETS)**

Jason Reilly 105 (107)
 Ryan Constable 69 (70)
 Andrew Coombe 63 (74)
 Roger Leeson 60 (68)
 Christiaan Knapp 59 (80)
 Mark Murray 55 (56)
 Michael Flanagan 54 (55)
 Aisea Vasutoga 54 (63)
 Daniel Herbert 52 (53)
 John Moss 52 (90)
 Scott Maclean 51 (59)
 Brent Cockbain 49 (55)
 Matt Cockbain 44 (46)
 Dan Powell 43 (72)
 Blake Gold 41 (63)
 Mepi Faoagali 39 (41)
 Nathan Williams 32 (41)
 Trent Forno 28 (69)
 Ryan Craig 23 (23)
 Aaron Thorn 22 (66)

GRADES REPORTS**Second Grade**

The 1996 season can be described as a difficult but a building year for the two's. The team finished 6th in an eight team competition and recorded 7 wins for the season, which were both improvements on the previous 1995 season.

The GPS lower grades continue to experience the difficulties associated with high player turnover, uncompetitive forward technical skills (physical strength) and the need to maintain the experienced "old heads" of the club on the playing field to assist and provide leadership to the talented youth of the club. Combined with the demanding schedules of representative commitments and injuries, life in the lower grades can be pretty tough.

The team profile for the season provides a number of interesting statistics, namely:

- The grade used 60 players for the season excluding replacements
 - Of the 20 most capped players for the season, 14 or 70% either did not play senior grades in 1995 or were new to the club. A more detailed analysis is as follows:
- | | |
|---------------------------------------|-----|
| Four played 2nd grade in 1995 | 20% |
| Two played 1st grade in 1995 | 10% |
| Three played under 21s in 1995 | 15% |
| Three returned to the club (DNP 1995) | 15% |
| Eight were new players to the club | 40% |

* The 2nd best 15 players of the club played less than 10 games (or 42%) of second grade in 1996

I am certainly not one to make excuses. However, in order to be competitive in any physical contest such as Rugby, a coach, player and the club must clearly understand the nature of the difficulties inhibiting team performances each season. This review provides valuable feedback in order to improve the base and establish the building blocks necessary to be competitive and ultimately to win premierships.

The introduction of the performance weight room facility and appointment of Scotty Murphy will certainly assist the strength and performance issues at the club providing we develop a weights culture with the players as an integral part of their part of their performance enhancement.

Grade Reports continued.

The high turnover of players is a club issue and we need to provide clearly targeted opportunities for the social interaction of players, coaches, committee and supporters during the more difficult times of the season.

Highlights of the year included:

- * Victories over Souths, Easts and Sunnybank, whom we had not beaten since 1994
- * The performances and support of the reserves to the 1st Grade both during the season and in particular in the final series
- * The efforts of replacement players from 3rd Grade and Colts and the support off the bench
- * The tunnel and support provided by the 1st Grade for the 2nds to run through onto the field prior to the commencement of our game.
- * The improvement in performances, team spirit and developing friendships during the season.

Congratulations to Michael Foxlee (Best & Fairest), Justin Steel (Best Forward) and Peter Murray (Best Back) for their contributions and well deserved awards which reflected a significant commitment to the team during the season.

I would like to thank the players, Derek Tipper (Assistant Coach), Dave Newstead (Manager), Doug Moss (Statistician) and all other coaching and support staff for their hard work and assistance during a demanding but enjoyable season.

I would also actively encourage all to continue their association with Jeeps in 1997 to provide the continuity required to develop the framework for the successful future of the GPS Rugby Club.

David A. Scott, Head Coach

Third Grade

This year our season got off to a promising start with a combined 2 lower grades 3 match against Dalby as part of a pre-season hit out. The old "what goes on tour stays on tour" adage is appropriate here, however it is fair to say that the boys had a great time and it probably went a long way to getting the spirit amongst the lower grades going early.

Come the first round and the third looked promising,

with a number of early wins which kept us at the right end of the table for the majority of the first round. Unfortunately that'ds about when the wheels fell off.

Despite some spirited performances and about five narrow losses, we finished the season 6th ahead of Uni and the Baa-Baas. Other than an absolute drubbing against Brothers in the last round the boys proved to be very competitive against the top sides and were unlucky to be on the wrong side of the ledger on a number of occasions.

One of the major problems we faced was not being able to keep the same side on a consistent basis due to injury, unavailability or movement of players between grades. On that note, congratulations to those players who were rewarded with promotion to 1st and 2nd grade during the year; particularly Brendan Dwyer, who we lay claim to, having played a number of games for us during the year and also Alistair Smith who got some time in 1st grade during the finals series.

With a number of losses during the latter part of the season, the spirit and the motivation started to slip and the numbers at training could be counted on one hand. However, a number of players should be noted for their commitment during the year; namely Andrew McVerry, Jeremy Moore, Nathan Twohill, Scott Adlington and Ash Pitman.

Congratulations to our best and fairest winner Liam "Pup" Powell as well as Andrew McVerry and Jeremy Moore who won Best Back and Best Forward respectively.

Special mention should also be made of the fourth grade guys who had to put up with us pinching players now and then which at times did not make things easy for them.

My sincere thanks are offered to assistant coach, Chris "Jelly" Davies for his support and unrelenting drive throughout the year; to our team manager Gary Wilcox and to the other coaches. Whilst the result in '96 was disappointing overall, both Chris and I believe if the majority of players can be retained and we get a number of new blood to help increase our depth, then we can look forward to an improved result in '97.

Anthony Ott, Coach

Grade Reports continued.

4th Grade

No report at time of printing

5th Grade

No report at time of printing

Colts 1

The 1996 season was difficult for the Colts 1 team. The introduction of the Division 1 and 2 rules meant that the side was never the same two weeks running due to injuries, representative honours and player elevation to 1st and 2nd grade, usually announced at the last moment. Being unable to announce a side on a Tuesday night with any confidence of it remaining intact played havoc with the team's preparation.

Whilst we did not always play to our potential the team at times played some outstanding matches throughout the season. During the first round we won four in a row against Barbarians, Easts, semi-finalist Sunnybank and University. The University match in particular, a fine display of running Rugby.

From a personal point of view Ben Lister and Matthew Waterhouse were selected in the Queensland Under 19 team, Daniel Macfarlane the combined states Under 19s and Matthew Cooke and Ben L'Estrange the Brisbane Under 19 seconds. Our Best & Fairest recipient was QAS member James Couper, Best Forward Ben L'Estrange and Best Back Charlie Holland.

Bruce Young was this year's captain and I found his attitude and enthusiasm towards both training and playing a marvellous example for all the colts. This was Bruce's second year as Colts 1 hooker and I would expect through this year's experience he will develop into a very good leader. Other players to join the senior ranks next year that I expect to do well are Damian Briais, an outstanding prop, and lock Christian Sergiacomi, 1995's best forward and this year's Colts club captain.

My thanks to forwards coach Tim Conroy, TC embarked upon a steep learning curve this year, not only in the intricacies of forward play, but in how colts football works. Players who are under his guidance next season will benefit enormously from the experience and knowledge gained this year. I also take

the opportunity to thank Chris Chetham, who was team manager. If he could find the time I believe Chris could develop into a very good backs coach; more than once this year he brought important points to my attention.

I hope that all those who played in the Colts 1 side this year continue to develop and go on with their football. One trap I fell into this year was to place too much pressure on myself and the players and for a short period we lost the ability to relax and enjoy the game.

I hope that as a club we can build on 1st Grade's great success and that some of this year's colts can be a part of it.

Stephen Meehan, Coach

Colts 2

No report at time of printing

Colts 3

The Colts 3 side of 1996 can look back over the season and be pleased with the achievement of being one of only three sides involved in finals.

With 60 different players representing the side throughout the season it became a difficult job to make sure all players were given sufficient game time, however it was pleasing to have so many players keen to be part of the Colts 3 outfit.

Although the side was knocked out in the first final, the team gained the respect of all those with whom they came into contact for the way they trained and conducted themselves as a football team.

The season awards were as follows:

Best & Fairest: Dave McGahan

Best Forward: Ben Bristow

Best Back: Aaron Clay

With a large team many thanks must go to Richard Taylor, Marty McCaffery, Trevor Betts and Joey Anderson for their spirited support and continual commitment to Colts 3.

The coaches, managers and players have achieved the goal of playing good footy and having a great time!

Bring on next season.

Benny Cumming, Coach

Grade Reports continued.

Colts 4

The 1996 season started out well with lots of players in Colts, so we were able to have a Colts 4 side. The QRU did not help very much to get the Colts 4 competition started but did eventually agree to one for the players who had signed on. We had a high throughput of players but I was happy to see some of the Colts 4 players progress to higher levels in the Colts and stay at that level. The match times for the Colts 4 game were inappropriate being played at the same time as the A-grade. It was somewhat difficult to obtain referees at times, either they were injured or just did not show up. This aside, the players' morale was good and remained so during the season.

I would like to congratulate all the boys in making it to the grand final, which we sadly lost to Sunnybank 3-0, from a penalty goal on fulltime, and all the new boys who came along during the season when we were short to make up the numbers. Although the season was a little mixed up many of the boys have indicated they will be returning to the club for another year. To accommodate the "part-timers", perhaps the club needs to consider changing training nights at this level to fit with the players' university and TAFE commitments.

Thanks must go to Scott Lawrence and Chris Wake for the help and support they gave Colts 4 and to Tony D'Arcy and his coaching staff for the help they gave throughout the year. Congratulations Tony for a job well done on your premiership victory.

Also thank you to the other Colts coaches who gave up their time to help out, including Steve Meehan, Joe Anderson, and Ben Cumming. I would also like to thank the senior committee and both president and vice-president Robin Thomson and Rod Torkington and secretary Paul Reid. Without their encouragement and help the Colts 4 team probably would not have had a finals series. Finally I would like to thank Treasurer Alan Taylor for his continued interest and support of the Colts 4 team throughout the season.

Thanks to everyone for helping me this season, no matter to what degree.

Trevor Betts, Coach

Women's Team

Many thanks must go to all the girls who played women's rugby this year. With a squad of only about 18 girls we found it a little hard to get 15 on the field at one time. This was due to quite a few serious injuries that occurred throughout the season. Despite facing many games with only 13 or 14 players, the girls did not let their spirits drop and gave many opposing teams a hard fought battle. This "never give up" attitude was displayed at all times particularly when we played against stronger teams in the competition.

The end of year statistics didn't show how well we really performed; the girls achieved four wins and a draw. Of the games that the girls did lose, many were only lost by one try.

As a coach standing on the sideline you hear comments from people who think that women's rugby is just a pass and giggle for the girls. But as the coach, I know these girls have trained and played with as much intensity as any grade player. Congratulations to you all for the effort you have put in through the year and I hope you enjoy your rugby in 1997.

Darren Hines, Coach

30.

GAME STATISTICS

GRADES	I	2	3	4	5	T	C	P	G	PTS	GRADES	I	2	3	4	5	T	C	P	G	PTS
ADLINGTON SCOTT			1	15		6				30	HERBERT DANIEL	8					6				30
AIR JASON	2	2									HILEY BRENT		8	6							
ANDERSON JOE					1	1				5	HOLLAND ANTHONY				3						
ARNOLD MICK					4						HOLLAND BRAD				2						
BARDSLEY JASON			10	1		4				20	HOLMES NICK	1	13	3							
BARNHILL BLAIR	1										INGRAM ROB				4	1					
BENSLEY STEWART					11	4				20	INNES PAUL			3	2	2	3				15
BERRY ADAM		5	2	1							JACKSON JAMES				4						
BIDDULPH PAUL	1	11	7	3	1						JAMES CHRIS		1	4	2		1				5
BOND JUSTIN		3	8	3		2	4	3		27	JARRO RODNEY				4						
BREEN DANIEL	5	13				2				10	JEWELL STEPHEN			8	3						
BROWN RAY	5	3	1	3							KERIN BRAD				3					1	3
BRYANT PAUL	7	13	1								KNAPP CHRISTIAAN	23					5				25
BUSTEED CLINTON			6	3							KNAPP SIMON			4	2						
BYRNE DAVID	1	5				2				10	KNYVETT HEATH				9	7					
CARROLL JAMES				1							L'ESTRANGE BEN	1									
CARROLL STEVEN				1							LAVERING SCOTT			8	3	3	2	4			18
CASSIN DAMIEN				1							LEESON ROGER	16	4				1				5
CASSIN MICHAEL			2	3							LEWIS WILLIAM			1	1						
CERVETTO LUKE			14	3							LISTER BEN	1	1					6			12
CHIPPINDALL DAVID				3							LIUIA PATUPATU	15	8	1			2				10
COCKBAIN BRENT	21					2				10	MACLEAN SCOTT	21					2				10
COCKBAIN MATT	19					5				25	MAJOR ADAM	2	12		3						
COLLIS STU			4	4							MANA CAMERON				1	2					
CONSTABLE RYAN	19					12			1	63	MARTIN MATTHEW	2		2			2				10
COOK NICK			9	1		2	3	1		19	MCCORMACK CAMERON						4				
COOMBE ANDREW	18	1				4				20	MCINTOSH PETER	3	10	1			1	14	6		51
COUPER JAMES		1				1				5	MCVERRY ANDREW			16			2				10
CRAIG RYAN	23					3	41	48	3	250	MILES DAVID			4	4		1				5
CROOKE ERIC		1	4	10		2				10	MOORE JASON				5	2					
CUMMINGS BENJAMIN				4	8						MOORE JEREMY			7	9		1				5
CUSACK JAY		3				2				10	MOSS JOHN	16	8				9	1			47
DEANE ROBERT				12	7	4				20	MURPHY SCOTT			1			1				5
DONNELLY ALLAN			1	9							MURRAY MARK	21		1			3				15
DOYLE EDDIE				3							MURRAY PETER		5	11			11				55
DUNSDON MARK			1			3				15	NIXON BRAD				2						
DWYER BRENDAN	12	5	6	1		7	1	3		46	O'REILLY CHRIS				5		1				5
EASTON MARK	7	7	1			2				10	O'REILLY MAX										
EDGE S.					7						QUEY PETER			1	1						
FANNING TIMOTHY	3	4				1				5	PACKER DAVID	19		6			4				20
FAOAGALI MEPI	20					7				35	PITMAN ASHLEY			4	9		1	5	5	1	33
FERGUSON BRYCE			1	9	6	2				10	POHIO RAOUL					1					
FLANAGAN MICHAEL	10	3				5			25		PORTEOUS ANGUS					8	1	1			5
FLYNN JOHN	2	19				4	10	13		79	POWELL DANIEL	7	1	1	2						
FORDHAM SIMON		1				1				5	POWELL LIAM				7	2	7				
FORNO TRENT	20	2	1			2				10	PURCELL PHIL					4	8				
FORSTER JAMIE				5							QUAGLIA PAUL						4				
FOXLEE MICHAEL	6	19				1				5	RAYMOND LUKE					1					
GEE ANDREW			6	5							REES ALEX					7	5				
GELDARD RUSSELL				4	3						REILLY JASON	21									
GERMENA DANTE	2	4	5		4					20	RENDALL DARREN		3								
GILCHRIST OWEN			1	7	1					5	ROBERTS STEVEN		1	2							
GLOVER DAMIEN				3	1					5	ROSS JARROD		4	14	6						
GODFREY MATTHEW		1	1								RYAN CHRISTOPHER					4					
GOLD BLAKE	12	1	3								RYNDERS GRAHAM						2	1			5
GRIFFITH MICHAEL			1	4							SAINT DAMIEN			1	4	11					
HAGLEY MATT				2	2						SAUNDERS TERRY				1						
HAMMOND BILL				1							SAVAGE JOE		4				4	4			28
HARRYS THOMAS		1	4	1							SCOTT AARON					4					
HARVEY CAMERON		1	9		1					5	SEARLE JASON					7	7				
HEAZLEWOOD PAUL					3						SHAW TIM		2	5							
HEINRICH AARON			1	1							SLADE DEREK				1						

GAME STATISTICS Continued.

GRADES	I	2	3	4	5	T	C	P	G	PTS	COLTS	I	2	3	4	T	C	P	G	PTS	
SMITH ALISTER		2	5	3							FERRO CHRISTOPHER			4	4	1					5
STAFFORD INNES			4	1		1				5	FORDHAM SIMON	5	11			1					5
STEEL JUSTIN	1	13	1	2				2		10	GILLESPIE ANDREW			3		1					5
TAYLOR DAN					5						GLEESON MICHAEL	1	2								
THIES DANE		7	4								GREEN BRETT	1		5			1				2
THOMAS ANDY						8	2	2	1	17	GRIFFITH MICHAEL			6	5						
THOMSON ROBIN				4	10						HANSON LUCAS			1	4						
THOMPSON ANDREW				2							HEINRICH SAM	9	5	2	1						
THORN AARON	7	4	2			2				10	HODGE STEPHEN				6						
TUNE BEN		6									HOLLAND CHARLIE	20				4					20
TUNE SEAN					9						HUDSON STUART				8	2					10
TUQIRI ELIA					2	1				5	HULME BANCROFT			2	13	1					5
TWOHILL NATHAN			1	10		1	1			7	JAMES DAVID		1	5							
VALENTINE ANTHONY				7	5						KELLNER SHANE				8						
VALENTINE DAVID			11	6	7	1				5	KENNEDY SEAN			1	1						
VASUITOGA AISEA	12	6				6	3	4		48	KERR FRANK		7	8							
VILIAMU S					3	2				10	KUHN GLEN		6	5	1	1	10	8			49
WALFORD PETER				1	3						L'ESTRANGE BEN	17									
WARE MICHAEL				1							LAMONT CAMERON				4						
WATERHOUSE MATT	2	7				5	3	4		43	LEAHY THOMAS			7	4						
WATSON CLAYTON			2	3		2				10	LISTER BEN		13					7	7		35
WEBSTER SEAN		8									LITTLE BARRY			4		5					25
WEST LEWIS			3			1	1			7	LONGMIRE SCOTT				11	1					5
WILLIAMS GREGORY					6						LYNGCOLN STEPHEN		2								
WILLIAMS NATHAN	14	6				5	1			27	MACFARLANE DANIEL	17	1			1					5
WILSON TIM			1	2							MAGUIRE RONAN			7	8	3					15
WYETH KINGSLEY				1							MALONEY MANNY		8	9		1					5
											MARTIN MATTHEW	16	1			2					10
											MCCAFFERY JUSTIN	3	10	1		1					5
											MCCULLOCH ANDREW				13	5	10	12	1		84
											MCGAHAN BENJAMIN	3	4	4	3						15
											MCGAHAN DAVID	1	10	7		2					10
											MCGAHAN MICHAEL		1	8		1					2
											MCGRATH DANIEL	13	2			1					5
											MORAN SCOTT		6	10							
											MOSS EDDIE	8	3								
											NEEMIA EPARAMA			12		2					10
											NEWMAN GEOFF				13	1					5
											PACKER JOEL		10	9							
											PEATEY LANCE			3							
											PENTLAND DAVID	1	11								
											PENTLAND STEWART		1			1					5
											RAPER STEPHEN				2	3	2	2			25
											REID CHRIS				4						
											RITTER ANDREW				3						
											SANDILANDS MICHAEL	1	5				4				20
											SCOTT AARON			3							
											SCOTT DUGALD	4	15								
											SCOTT SAMUEL				12						
											SERGIAKOMI CHRISTIAN	10	1								
											SLADE DONOVAN	6	6	1	3	6					30
											SMITH PHILLIP				2	2					
											SOMERVILLE BEN		5	2							
											SWAN DAN			2		1					5
											SWIFT PETER	2	11	1		2					10
											THALLON NICK			3		5	1				27
											TUICOLO KELEVI			5	2	2					10
											VAN TWEST KENT				3						
											WARD MICHAEL				11						
											WARD PETER		3	3		1	2	3	1		21
											WATERHOUSE MATTHEW	10				5	3	4			43
											WEBSTER RYAN		2	2							
											WEBSTER SEAN		7								

GAME STATISTICS Continued.

WILEY GLENN	5	4	6	2	4	18
WILKES LUKE			1			
WRIGHT CHRIS	8	12		6		30
YOUNG BRUCE	19			1		5

WOMEN	GAMES	T	C	P	G	PTS
BATIBASAGA ANI	4					
CORCORAN PENELOPE	15					
DICKMAN ANDREA	2					
DICKMAN KRISTINA	10	1				5
HINES FIONA	14					
LAMONT SHARON	7					
LINDSAY TEWES GILLIAN	8					
LUIK TAMARA	7					
MARSH JANE	11	2				10
MCINTYRE LORI	13					
PACKER WENDY	11	1				5
SAINT KYLIE	3	1				5
SCOTT KALEE	4	1				5
SEARSON ROBIN	14					
SEREVATU ARNI	3	7	3			41
SLAWSON PHOEBE	11					
SUMMERS ELENA	13	7	3			41
TAYLOR KATE	13					
VON BLICK SUSAN	11					
WEISS MEGAN	15					
YOUNG AMANDA	14	2				10
ZUSCHENSKIE MICHELLE	6	1				5

LEADING TRY SCORERS

Ryan Constable	12
Peter Murray	11
Matt Waterhouse	10
John Moss	9
Cameron Adams	7
Arni Serevatu	7
Elena Summers	7
Brendan Dwyer	7
Mepi Faoagali	7

LEADING POINT SCORERS

Ryan Craig	250
Matt Waterhouse	86
Andrew McCullough	84
John Flynn	79
Cameron Adams	64
Ryan Constable	63
Peter Murray	55
Peter McIntosh	51
Glen Kuhn	49
Aisea Vasuitoga	48
Ben Lister	47
John Moss	47
Brendan Dwyer	46

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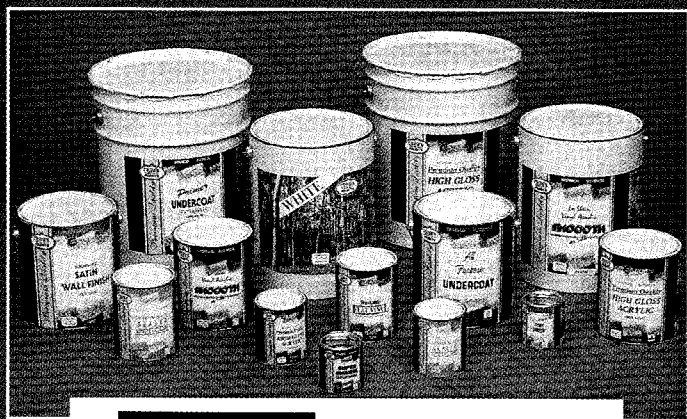
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I was always a bit envious of those people who could sit poring over the stock report in the newspaper, while I did the crossword. So I decided I'd buy some shares. But where to start, what to do? I went and saw Morgans. Well! My investments just grew and grew and I didn't have to frown and mutter over the Stock Report like others. Morgans kept me in touch with what was happening when and where and what I should do so I could concentrate on more important things, like 25 down, w-blank-blank-blank-t-h meaning great riches.

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